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# **Big Data and Analytics in Hospitality and Tourism: A Systematic Literature Review**

## **Abstract**

**Purpose** – This work surveys the body of research revolving around big data and analytics in hospitality and tourism by detecting macro topical areas, research streams and gaps, and develops an agenda for future research.

**Design/methodology/approach** – This research is based on a systematic literature review of academic papers indexed in the Scopus and Web of Science databases published up to 31 December 2020. The outputs were analyzed using bibliometric techniques, network analysis and topic modeling.

**Findings** – The number of scientific outputs in research with hospitality and tourism settings has been expanding over the period 2015–2020, with a substantial stability of the areas examined. The vast majority are published in academic journals where the main reference area is neither hospitality nor tourism. The body of research is rather fragmented and studies on relevant aspects, such as big data analytics capabilities, are virtually missing. Most of the outputs are empirical. Moreover, many of the articles collected relatively small quantities of records and, regardless of the time period considered, only a handful of articles mix a number of different techniques.

**Research limitations/implications** – This study is centered on academic outputs published to the end of 2020 (the last year for which we have full-year data available). Implications are discussed.

**Originality/value** – This work sheds new light on the emergence of a body of research at the intersection of hospitality and tourism management and data science. It enriches and complements extant literature reviews on big data and analytics, combining these two interconnected topics.

**Keywords:** Big data, analytics, systematic literature review, Latent Dirichlet Allocation, hospitality, tourism.

**Paper type:** Literature review.

## **1 Introduction**

The confluence of digital technologies development and government plans and policies strengthening industrial competitiveness, have brought about the digital transformation of human activities and powered the Fourth Industrial Revolution, a socio-economic phenomenon that has profoundly modified the interactions between social and economic actors. This phenomenon, also known as Industry 4.0 (Rüßmann *et al.*, 2015), displays nine underpinning technologies, including big data and analytics. Big data and analytics, in their turn, have been recognized by scholars and media as one of the most relevant technologies (Erl *et al.*, 2015) to create value in a world where large amounts of

digital data has become the new oil of the digital economy (*The Economist*, 2017). From a methodological point of view, BD-based approaches allow researchers to overcome the liability and difficulties inherent in working with small samples as the entire population under scrutiny can be considered (George *et al.*, 2014; Gerard *et al.*, 2016).

The term big data (BD) has been deployed since the 1990s and, while some scholars credit its popularization to the US computer scientist and entrepreneur John Mashey, the term was originally used in the computer science field in relation to visualization techniques (Cox and Ellsworth, 1997). In the management and business field, the term BD has been popularized and defined by Gartner analyst Doug Laney at the beginning of this century (Laney, 2001). Since its appearance (Cox and Ellsworth, 1997), BD has been extensively analyzed in scholarly literature across multiple fields, such as information management, supply chain management, marketing, and financial management. However, several scholars have argued that BD is not enough as large volumes of data are not sufficient *per se* to guarantee the generation of relevant knowledge. Indeed, to create value there needs to be analytics defined as a holistic process to access, store, analyze and interpret data for the identification of meaningful patterns in the data.

Over the last decade, and especially during the last five years, the fields of hospitality and tourism have witnessed an increasing use of (and attention to) BD and analytics, with an increasing amount of research produced along these two lines of research. While there have been a couple of literature reviews covering BD in hospitality and tourism up to 2017 (Li *et al.*, 2018; Mariani *et al.*, 2018), to our knowledge no updated study (covering entirely the 2010–2020 decade) has been produced to understand the extent research lines have evolved over time. As our research will show, these research streams have been expanding considerably over the last four years and, therefore, there is a need to reassess the literature to understand what has been added and what is still unknown. To address this research gap, we systematically review the literature on BD and analytics in the fields of hospitality and tourism, and adopt a quantitative methodology for the analysis, including bibliometric techniques and topic modeling. More specifically, the purpose of this work is to survey and scrutinize the body of research revolving around BD and analytics in hospitality and tourism settings published to 2020, by detecting macro topical areas, research streams and gaps, and developing an agenda for future research. This literature review is not exclusively confined to hospitality and tourism academic journals, but it also provides specific insights on hospitality and tourism academic journals. Compared to existing literature reviews on the topic (Li *et al.*, 2018; Mariani *et al.*, 2018), our work is distinctively different in three ways. First, while previous work has reviewed articles published to 2017, our intellectual effort is to assess the state of the art of the knowledge in the focal field by considering the most recent three full years (2018–2020) more comprehensively – in addition to the

scientific outputs produced before 2018 – and therefore capturing the most recent evolutions. Second, while the two previous literature reviews have focused only on BD and have largely neglected analytics, this study performs queries related explicitly to both BD and analytics, as they are clearly interconnected areas of research and constitute, conjointly, a specific technology underpinning Industry 4.0 (Rüßmann *et al.*, 2015). Third, despite describing sophisticated data science techniques, none of the previous review articles have applied these; in this work, we deploy more advanced bibliometric techniques (such as network science-based bibliographic coupling and topic modeling) to gain insights on the literature analyzed. The questions we seek to answer are:

**RQ1:** What are the most recurrent macro topical areas, research streams and gaps in the literature on BD and analytics pertaining to hospitality and tourism settings?

**RQ2:** Has there been any evolution of the aforementioned macro topical areas and research streams in the literature since 2017?

To make these contributions, our review study is structured as follows: we first review the relevant literature in the field of BD and analytics, then we illustrate the research methodology deployed to perform the review and the techniques used. Our findings also entail a discussion of articles in relation to research topics, sources of data, type and size of data, data collection methods, analysis, and reporting/visualization techniques, with a focus to the 40 most cited articles across two databases (Scopus and Web of Science) published in hospitality and tourism journals. Finally, we recognize theoretical and methodological knowledge gaps in hospitality and tourism research, draw our conclusions, elucidate the limitations and identify a research agenda for BD and analytics in hospitality and tourism.

## **2 Big data and analytics**

### **2.1 Big data**

The consolidation of internet and digital platforms, and the increasing adoption of smart devices and the Internet of Things (IoT) sensors, have paved the way for an increasing production of data. This data has a different nature and comes from different sources and in different forms. First, while data in the past was mostly recorded or stored in the form of analog data, today data is, increasingly, in the form of digital information which is stored using the binary system, i.e., a series of ones and zeros. Second, data comes from different sources, including devices (mobile roaming data, GPS data, Wi-Fi data), user data (user-generated content, such as text and pictures shared on the internet and social media) and operations (web search data and online booking data) (Li *et al.*, 2018). Third, data can be structured (e.g., numbers) or unstructured (e.g., photos).

In the scholarly sphere, the big data notion has emerged since the 1990s, mostly in the context of computer science, when it was used as a term indicating advanced visualization tools and techniques (e.g., Cox and Ellsworth, 1997; Bryson *et al.*, 1999) and, later, as a means of storing large quantities of data. It was later popularized to a wider audience at the beginning of the 2000s by Gartner analyst Doug Laney, who detected three major features and characteristics of BD – the 3Vs of volume, velocity and variety (Laney, 2001). Since Laney’s definition of BD, there have been many variations on the “V” theme as scholars attempt to define BD (Fosso Wamba *et al.*, 2015; Mariani *et al.*, 2018; SAS Insights, 2017).

BD has enjoyed increasing scholarly attention over the last decade, within the social sciences in general and management in particular, as researchers have started analyzing the benefits and challenges brought about by BD for research beyond the initial hype (Gandomi and Haider, 2015). For instance, Gerard *et al.* (2016) have emphasized that management research can benefit from BD as it allows management scholars not only to better address existing research questions, but also to develop new research questions and innovative research designs, possibly allowing scholars to achieve better generalizations of their findings. However, while BD can be potentially conducive to better decision-making and performance (Davenport, 2014), and a better interpretation of social phenomena and the ongoing Fourth Industrial Revolution, it also poses challenges in terms of security, privacy and ethical issues (Acquisti *et al.*, 2016). Moreover, BD does not automatically translate into better decision-making and performance, as is described in the next subsection.

## **2.2 Data analytics and big data analytics**

Large volumes of multifaceted data are not sufficient to guarantee the generation of relevant knowledge. Indeed, to create value *data analytics* need to be defined as a holistic process to access, store, analyze and interpret data for the identification of meaningful configurations (Fosso Wamba *et al.*, 2020). Analytics are a means through which analysts can discover complex patterns of relationships within (large amounts of) data. Data analytics have been broadly classified into four categories that emerge by crossing two dimensions: time (past/present vs. future) and type of knowledge/intelligence created (data/information vs. knowledge). *Descriptive analytics* address the questions “What happened? What is happening?” and aim to generate information about the past and present. They rely on descriptive statistical measures. *Exploratory analytics* address the questions “Why did this happen? Why is this happening?” and seek to generate knowledge about the past and the present. They rely on techniques such as cluster and factor analysis. *Predictive analytics* address the question “What will happen?” and aim to infer information about the future. They rely on techniques such as regression analysis and forecasting techniques. *Prescriptive analytics* address the

questions “How to optimize?” and are conducive to generating knowledge about the future. They are based on optimization techniques and experiments.

Several scholars have clearly identified the benefits of analytics in general, and BD analytics (BDA) in particular. More specifically, BDA in business entails the enhancement of business intelligence, price optimization, product positioning, improvement of customer satisfaction, inventory optimization, supply chain risk management, operation streamlining and discovery of business opportunities (Chugh and Grandhi, 2013; Davenport, 2017; Liebowitz, 2013; McAfee *et al.*, 2012). In general, descriptive and exploratory analytics aim to increase efficiency, improve processes, and exploit knowledge. Predictive and prescriptive analytics instead support innovation, process re-engineering and knowledge exploration. Data analytics, regardless of the category they belong to, improve organizational performance and agility (Nam *et al.*, 2019; Fosso Wamba *et al.*, 2015), as well as innovation performance (Kakatkari *et al.*, 2020), especially when external data (e.g., data produced by prospective customers on social media) are matched with internal data (e.g., transaction data) (Coker, 2014). In this regard, BDA can be thought as tightly related to business intelligence (Mariani *et al.*, 2018).

However, extant literature has found that data analytics and BDA should be matched with appropriate data analytics capabilities. These have been defined as organizational capabilities consisting of tangible (e.g., technology and data), intangible (e.g., data-driven culture), and human resources (e.g., managerial skills and technical skills) (Gupta and George, 2016). For instance, BD is often in unstructured or semi-structured forms, which poses a unique challenge for consumption and analysis (SAS Insights, 2017) that can be overcome through data analytics capabilities. More recently, BDA capabilities (BDAC) have been described as a firm’s ability to use talent and technology to retrieve, store and analyze data towards the generation of insight (Mikalef *et al.*, 2020). BDAC are contributing to better strategic and operational decisions, higher levels of performance of firms (Ferraris *et al.*, 2019; Fosso Wamba *et al.*, 2017; Mikalef *et al.*, 2020; Rialti *et al.*, 2019), and better supply chain management (Fosso Wamba *et al.*, 2020, Srinivasan and Swink, 2018).

### **2.3 Big data and analytics in hospitality and tourism**

Hospitality and tourism (H&T) are a context where enormous amounts of data are produced by both H&T service providers and customers. Indeed, tourism firms, destination managers and consumers generate and use large volumes of data and use data analytics to improve decision-making at all levels (Mariani, 2019). For example, user-generated content (UGC) data can be used by both researchers and practitioners to understand tourists’, residents’ and hospitality service consumers’ perceptions and behaviors (e.g., Cheng and Jin, 2019; Ranjbari *et al.*, 2020; Zhang *et al.*, 2019). Moreover, GPS location data, matched with social media data in traveler smartphones, offer tourism firms insights

on what travelers like, or on their needs, thus allowing marketers to profile customers (Dursun and Caber, 2016) and create location and context-specific offers based on travelers' preferences, tastes, needs and behaviors (Buhalis and Sinarta, 2019), which are tracked dynamically (Stylos *et al.*, 2021). Web traffic data produced on Destination Marketing Organization's website can be deployed to forecast hotel demand in a tourism destination (Yang *et al.*, 2014) or understand which direct flight route to open (Park and Pan, 2018), while web traffic data generated in search engines can help predict tourism demand for a tourism destination (Li *et al.*, 2017). Interestingly, BD originating from website traffic, search engine queries, and/or weather information can be deployed or combined to forecast arrivals and hotel occupancy (Pan and Yang, 2017; Sun *et al.*, 2019), thus providing important managerial insights for destination marketers and hotel managers.

Recent systematic literature reviews (Li *et al.*, 2018; Mariani *et al.*, 2018) have highlighted several key aspects of BD research in hospitality and tourism. Li *et al.* (2018) examined in detail the nature of data and found that UGC data is the dominant type of data in tourism research (accounting for 47%), followed by device data (36%) and transaction data (17%). They also underlined that there are key challenges concerning data quality (for instance, quality reliability in online reviews is an issue and biases in Google Trends data), cost (high expenses for sensor devices) and privacy concerns (many tourism stakeholders are not willing to share data) that could be overcome through cooperative academia-industry collaborations. Areas were detected where BD was applied, including tourism demand forecast, sentiment analysis, behavior analysis and tourism recommendation. Furthermore, a prevalence of techniques entailing traditional econometrics techniques was observed. In terms of future directions, it was suggested that research using device data and transaction data should be further expanded despite cost and privacy concerns, and that researchers should use cross-domain and multi-type data to capture the characteristics of the complex tourism system. Moreover, the authors (Li *et al.*, 2018) suggested that BD should be used to shed more light on areas such as tourism precaution and crisis management, online marketing, scene spots programming, tourism product design and carrying capacity estimation. Last, they suggested widening the set of data collection and analysis techniques, including trajectory indexing, outlier detection, speech analysis, hybrid techniques, as well as machine learning and deep learning. In a different and independent review, Mariani *et al.* (2018) found that while there was a growth in hospitality and tourism management works that apply analytical techniques to large quantities of data, the research field appeared quite fragmented in scope and rather limited as far as methods and techniques are concerned. The authors observed that most of the BD studies addressed specific research questions in a somewhat isolated way, thus undermining the capability to generate a consistent research stream. They also observed the lack of a conceptual framework that could help identify critical business problems and linking



domains such as BD and business intelligence to tourism and hospitality management, and that there were epistemological dilemmas that have not been solved yet. Despite their important contributions, both the existing literature reviews on BD (Li *et al.*, 2018; Mariani *et al.*, 2018) display several limitations. First, while Li *et al.*, (2018) cover scientific works published in the first part of 2017, Mariani *et al.* (2018) only cover works published until 2016. Second, in both the existing literature reviews, the focus is narrowly on BD, and analytics are only briefly and tangentially mentioned. Third, none of the articles deploy data science analytical techniques and advanced bibliometric techniques to make sense of the focal body of knowledge.

### **3 Methodology**

#### **3.1 Research design and data collection**

To gain an understanding of the extent to which BD and analytics feature in the hospitality and tourism literature, we performed a systematic quantitative literature review (SQLR) of academic articles indexed in the two major academic databases: Scopus and Web of Science. The method of SQLR was embraced as it has several advantages, including objectivity and replicability (see Tranfeld *et al.*, 2003). It has been widely adopted in the social sciences, in the hospitality and tourism domains (e.g., Law *et al.*, 2016), and more specifically in assessing hospitality and tourism research revolving around BD (see Li *et al.*, 2018; Mariani *et al.*, 2018). The approach is particularly suitable to help understand where there is a presence or absence of research in a specific topical area.

In terms of sources, we used the Scopus and Web of Science (WoS) databases as they are the leading sources of indexed academic work in social sciences (Vieira and Gomes, 2009). We selected these databases over other sources (such as Google Scholar) for three reasons. First, Scopus and WoS index most of the scientific production written in English, and Spearman correlations of citation counts between Google Scholar and WoS/Scopus are strong across all subjects (Martin-Martin *et al.*, 2018). Second, the combined coverage of the two databases is suitable for this type of literature review (Waltman, 2016). Third, differently from WoS and Scopus, Google Scholar does not provide any user application programming interface (API) to collect documents and conduct bibliometric analyses. Moreover, Google's policy does not allow automatic downloads. Finally, Google Scholar includes everything that can be found via a computerized process (crawling), which means that there is no quality control evaluation on the publication outlets – this makes the content gathered through Scopus and WoS superior (in terms of quality and scientific reliability) to the content gathered through Google Scholar (Halevi *et al.*, 2017; Zupic and Čater, 2015).

To summarize, Scopus and WoS were chosen as they allowed us to achieve a very good data coverage, and improved data quality, retrieval and cleanliness. Moreover, to make our analysis

stronger, we carried out our bibliometric analyses on both databases separately and compared them as a further robustness check.

Several search criteria were deployed to retrieve the articles. First, in line with Mariani *et al.* (2020) we developed multiple search queries entailing a combination of the focal keywords “big data” and “analytics” with the hospitality and tourism words “*travel\**”, “*touris\**”, “*hospitality*”, “*hotel*”, “*leisure*” in the text, abstract and keywords of the academic outputs. Second, only articles and articles in press were included (conference papers and book chapters were excluded). Third, the retrieved documents had to be written in English. Fourth, as the data used for this study was collected between July 2020 and June 2021, the search was conducted from the beginning of the coverage of both databases up to the 31 December 2020. After eliminating duplicate records and articles which were not directly related to the topic of the analysis, the final dataset used for the analyses contains 883 papers for Scopus and 1,419 for WoS. These papers cover all the BD and analytics studies pertaining to H&T settings, published and indexed over the period 1980–2020.

### **3.2 Methods and techniques**

For the analysis of the literature collected, we employed a set of quantitative methods ranging from bibliometrics – which is increasingly used in H&T research (e.g., Ali *et al.*, 2019) – to network analysis, automated text analysis and, in particular, topic modeling. Network analysis is at the basis of most of the bibliometric techniques, such as co-citation and bibliographic coupling used in systematic literature reviews in the management field (Zupic and Čater, 2015). Indeed, network analysis is the reference technique adopted in bibliographic coupling to represent the structure of a scientific field (Small, 1999), and bibliographic coupling networks, citation networks, co-citation networks, topical networks, co-authorship networks and co-word networks have been shown to relate to each other (Yan and Ding, 2012). Generally, network analytical methods provide indicators that can support the assessment of the impact the various contributions have to a field across time and allow analyzing collaborations, highlight the importance of certain issues, recognize influential variables, identify potential research problems or gaps, and draw attention to the boundaries of knowledge within the domain examined. The mapping to a network is done by exposing the relationships (the edges or links) existing among authors, papers and content elements (the vertices or nodes). These methods have been widely used in similar contexts and have proved to be a good complement to narrative approaches to literature reviews based on qualitative content examination (Benckendorff and Zehrer, 2013; Newman, 2004). More specifically, for our study we build the following networks:

- *co-authorship (AUT)*: nodes are the authors and a link between two authors is set when they co-author a paper. The connections are weighted by the number of co-authored papers;
- *cross-citation (CIT)*: nodes are the papers and cross-citations between them are the links weighted by the number of cross-citations; and
- *bibliographic coupling (BIB)*: papers (nodes) are linked when they have at least a common reference. The network is weighted by the number of cross-citations.

The networks were built with the help of VOSviewer (Van Eck and Waltman, 2010), a program for creating, visualizing and exploring bibliometric maps of scientific literature. Input to the program was the list of papers collected and cleaned, as discussed previously.

Among the wealth of metrics provided by network analysis and analysts (Barabási, 2016; da Fontoura Costa *et al.*, 2007), we focused on:

- *connectivity*: measured by a fragmentation index as defined by Borgatti (2006):

$$F = 1 - \frac{\sum_k n_k(n_k - 1)}{N(N - 1)}$$

where  $n_k$  = number of nodes for each of the  $k$  components existing,  $N$  = total number of nodes of the network).  $F$  is naturally normalized, thus varying from 0 (no fragmentation, the network is entirely connected) to 1 (complete fragmentation, all nodes are isolated); and

- *modularity*: signals the presence of dense subgroups in the network. These are interpretable as communities of interest (for the authors), or themes on which research has focused (papers coupling and cross-citations). It is evaluated with a stochastic algorithm and measured by a normalized modularity index  $Q$ .

A community detection algorithm identifies groups of nodes (communities, modules or clusters) that are more connected among them than to other nodes in the network. The modularity index  $Q$  measures strength of the division into communities and is roughly the ratio between the number of nodes inside the communities and that one would expect from a purely random arrangement.  $Q$  is formally defined as:

$$Q = \sum_k (e_{kk} - a_k^2)$$

where  $a_k$  is the total number of links in module  $k$  and  $e_{kk}$  is the expected value of the same quantity in a network with the same communities, but having links distributed randomly with respect to those communities.  $Q$  is normalized (i.e.:  $0 \leq Q \leq 1$ ),  $Q = 0$  means no detectable subdivision,  $Q = 1$  complete subdivision (the modules are completely disconnected from one another). The modularity algorithm used is the one proposed by Traag *et al.* (2019). The algorithm is recursive and iteratively assigns the nodes to different clusters checking the value of the modularity index. The algorithm stops when  $Q$  is at its maximum value.

For a better understanding of the main themes present in our collection we then employed a data-driven approach using text analytic methods. We built a corpus of documents, each containing title, abstract and keywords of the different papers. The corpus was pre-processed by recognizing the different words (tokenization), removing punctuation and common terms (stop-words), and normalizing and standardizing the terms contained in the corpus via a lemmatization (transformation of all inflected words into their basic forms) (Anandarajan *et al.*, 2019). These ‘cleaned’ documents were analyzed firstly with traditional statistical techniques to derive the distribution of the most frequently used words and 2-grams (contiguous sequence of two words).

The topic modeling method chosen is the Latent Dirichlet Allocation (LDA), recognized to be the most effective among the many possibilities existing (Jelodar *et al.*, 2019). LDA is a generative, probabilistic model that assumes that each item (document) in a corpus contains a mix of topics made of a certain number of words. The model backtracks to find the set of topics that are likely to have generated the corpus. The outcome is a certain number of topics, each characterized by a probability of being present in the corpus, split out into a number of words that are assigned a probability to belong to that topic.

As for other ‘clustering’ methods, LDA needs to have the number of topics to consider in advance. Since this is generally not known, it is common practice to perform several trials by asking for different numbers of topics and choose the best possible choice, with the help of some metric, in order to distinguish between topics that may be statistical artifacts and those that are semantically meaningful. Here we use a *coherence score* that measures each topic by assessing the semantic similarity between highly frequent words in the topic. The average value of these scores provides a way to choose the best (highest coherence) number of topics. In our case, given the high number of topics, we choose to have the system converge to 30 topics (coherence scores are: 0.474 for Scopus and 0.587 for WoS). All calculations were carried out with the Gensim Python package (Řehůřek and Sojka, 2010).

Once the topics were identified, we built a further network in which papers and topics are the nodes, and the links are weighted with a similarity score. The similarity between two papers then

assessed checking the probability with which each topic is represented in the document and using a measure based on the Hellinger distance, a commonly used metric to measure the similarity between two probability distributions (P and Q). The distance is calculated as (Deza and Deza, 2016):

$$H(P, Q) = \frac{1}{\sqrt{2}} \sqrt{\sum_{i=1}^k (\sqrt{p_i} - \sqrt{q_i})^2}$$

and the similarity measure used is obviously:  $H_s = 1 - H(P, Q)$ . Both measures are normalized (i.e.:  $0 \leq H \leq 1$ ). The network is fully connected and to improve the efficiency of the calculations, we adopted a threshold  $H_s = 0.2$  for the link weights. Although relatively arbitrary, the choice seems reasonable and trials with other values did not change the outcomes substantially.

As a final step we consider the subnetwork of the topics. Two topics are linked if they are present in the same paper.

#### 4 Results and discussion

We detect an exponential growth of interest in investigating and using BD and analytics within the hospitality and tourism domain, starting in 2010. This holds also in other areas that are somehow related. Interestingly, the number of scientific outputs revolving around BD and analytics has been expanding by a multiplier of 7 over the period 2015–2020, and by a multiplier of 10 if we consider the cumulative distribution. **Error! Reference source not found.** shows the cumulative distribution of the number of papers for the sample collected from both databases.

[Insert Figure 1 about here]

Besides that, a remarkable observation is that journals mainly focused on tourism and hospitality contain only a low share (27.7% in Scopus and 38.3% in WoS) of the BD and analytics papers, while the great majority (72.3% in Scopus and 61.7% in WoS) belong to outlets typically dedicated to transport, computer science, regional science etc. (e.g., Batty, 2013; Chu *et al.*, 2019; Fan and Gordon, 2014; Hawelka *et al.*, 2014; Liu *et al.*, 2013; Mocanu *et al.*, 2013; Preis *et al.*, 2020; Renjith *et al.*, 2020; Sun *et al.*, 2016; Wood *et al.*, 2013). As already noted elsewhere (Mariani *et al.*, 2018), this may signal a certain reluctance of the scholars active in the field to use advanced quantitative approaches and computational algorithms, a certain lack of expertise in computer programming languages, and a scarcity of good hardware and software resources (that may be readily available in other academic departments). **Error! Reference source not found.** contains all the measures calculated for the networks analyzed.

[Insert Table I about here]

The collaboration networks of the authors (co-authorship) and the countries of their affiliations are shown in **Error! Reference source not found..**

[Insert Figure 2 about here]

The authors' networks are highly fragmented, although a detectable connected component exists in both cases. The high fragmentation and the distribution of the production in the authors' data suggest a rather sporadic approach or involvement into the topics examined (with the exception of a few authors that contributed more papers). As far as the affiliations of the authors are concerned, the networks (**Error! Reference source not found.B**) are more compact than those of authors. The distribution of authors and papers is – in line with scientific production in the wider social sciences – uneven and three countries (China, USA and the UK) provide more than half of the total production. The fragmentation of the authors' networks is further confirmed by a modularity analysis of the major connected component that shows, for both sources, a relatively high number of clusters with a good separation assessed by a relatively high modularity index.

The examination of the content of the papers was conducted considering the titles, abstracts, and keywords of the papers. In line with previous studies (e.g., see Mariani *et al.*, 2018), this is sufficient to extrapolate the main topics and issues covered in the literature. **Error! Reference source not found.** shows the word clouds of the most frequent terms (single words and 2-grams) contained in the two corpuses; a list of the 20 most frequent terms is reported in **Error! Reference source not found..**

[Insert Figure 3 about here]

[Insert Table II about here]

Their similarity appears to be high, which is expected given the 'concentration' of the issues discussed. This is confirmed by the cosine similarity of the sets, which is 0.68 for the single words and 0.6 for the 2-grams. The main topics identified by the LDA algorithm are shown in **Error! Reference source not found..**

[Insert Table III about here]

The coherence score calculated (0.474 for Scopus and 0.587 for WoS) displays a good level and, also in this case, the similarity between the two is quite high (the cosine similarity is 0.94).

The similarity also holds when considering the "evolution" of the issues addressed. If we split the two corpuses into two periods – papers published up to 2017 (included) and after 2017 – the

cosine similarity for the two sets is shown in **Error! Reference source not found.**. In other words, comparing the most relevant or frequent concepts and ideas discussed in the papers published up to 2017 with those published after 2017, there is practically no difference since the similarity of the terms (words and 2-grams) and topics extracted from the papers of the two periods for both databases are quite high.

[Insert Table IV about here]

This similarity in the themes addressed by the papers collected, is also confirmed by the analysis of the bibliographic coupling networks (see numeric values in **Error! Reference source not found.**). They display a relatively compact structure and the modularity analysis of the major component uncovers a small number of communities with a low modularity index, i.e. with a low separation between them. The same holds for the networks of topics that also have large, connected components that display a non-existent separation (see **Error! Reference source not found.**).

[Insert Figure 4 about here]

To further confirm the similarity between all the networks extracted we defined (for each network) a feature vector summarizing their structural properties (i.e., the values marked (\*) in **Error! Reference source not found.**). The results reported in **Error! Reference source not found.** speak for themselves – they indicate that all the networks built with the data from the two databases (Scopus and WoS) have a significantly high similarity, thus showing a practically identical structural configuration. This is due to the large overlap that exists between the works included in the search performed (see the lists in **Error! Reference source not found.**) and, as is clear from Table VII, the sets of the most cited works are consistent across platforms (Scopus and WoS), with a minor exception – the work by Batty (2013) only appears in the Scopus ranking because the journal *Dialogues in Human Geography* only started being indexed in WoS in 2015, while that article was published in 2013.

[Insert Table V about here]

The most represented journals in the entire database of articles (see Table VII) are, not surprisingly, those considered among the top journals in the tourism and hospitality domain: *Tourism Management*, *International Journal of Hospitality Management*, *International Journal of Contemporary Hospitality Management*, *Journal of Travel Research*.

[Insert Figure 5 about here]

If we the focus on the ten articles with the highest number of citations at the time of data retrieval (see **Error! Reference source not found.**), we find that very few have been published in hospitality and tourism journals.

[Insert Table VI about here]

The most represented journals in the entire database of articles (**Error! Reference source not found.**) are, not surprisingly, those considered among the top journals in the tourism and hospitality domain: *Tourism Management*, *International Journal of Hospitality Management*, *International Journal of Contemporary Hospitality Management*, *Journal of Travel Research*.

[Insert Table VII about here]

Regarding the two data sources (Scopus and WoS) used in this work, we need to make a few considerations. As the analyses reported here show, there is a substantial similarity between the two databases, both in relation to the “structures” of the relationships between the main elements (authors, papers, countries) and the content of the items examined (titles, keywords and abstracts of the papers selected). Coupled with the overlap existing in terms of journals covered by the two databases, this suggests that the analysis of the literature, at least in relation to the domain of hospitality and tourism, can be limited to only one of the two.

To better understand the main issues discussed in the literature, Table VIII entails a classification of the 40 most cited articles in the sample, performed consistently with one of the two previous literature reviews (Mariani *et al.*, 2018).

[Insert Table VIII about here]

The macro-topical areas include: 1) the perceptions, experiences, emotions, satisfaction and engagement with hospitality and tourism services of tourists, residents and service providers (e.g., Gruss *et al.*, 2020; Mehraliyev *et al.*, 2020; Park *et al.*, 2020; Ying *et al.*, 2020); 2) demand evaluation and forecast/prediction (e.g., Höpken *et al.*, 2020; Li *et al.*, 2020; Sánchez-Medina and C-Sánchez, 2020); 3) mapping, identification and representation of tourists, tourist behaviors, tourist attractions, destinations and trips (e.g., Chun *et al.*, 2020; Ma and Kirilenko, 2020; Zhang *et al.*, 2020); 4) knowledge and value creation (Kubo *et al.*, 2020); 5) methodological contributions, shedding light on a specific technique or family of techniques (e.g., Alaei *et al.*, 2019; Chang *et al.*, 2020), measurement problem (e.g., Khalilzadeh and Tasci, 2017), or data quality issue. The aforementioned macro topical areas have not changed (comparing the period before and after 2017), consistent with the quantitative findings illustrated in Tables 5 and 6.

Interestingly, none of the articles of the wider sample of Scopus and WoS articles (N=2,302) focus on BD analytics capabilities or tested relationships between BDA and hospitality firm performance. This is clearly a major research gap and denotes a significant delay of hospitality and tourism management research, compared to other research conducted in the information management



and wider management field (e.g., Fosso Wamba *et al.*, 2017; Gupta and George, 2016; Mikalef *et al.*, 2020). More specifically, in the information management field, Gupta and George (2016) have deployed the resource-based theory of the firm, to single out the three major components of BDACs: 1) intangible resources (encompassing data-driven culture and intensity of organizational learning); 2) tangible resources (including data, technology and basic resources (such as time and investment)); 3) human resources (entailing managerial skills (such as analytics acumen) and technical skills (such as education and training pertaining to data-specific skills)). Later, some empirical studies (e.g., Mikalef *et al.*, 2019a) have shown that BDACs allow streamlining of value chains (e.g., Srinivasan and Swink, 2018), support innovation (Mikalef *et al.*, 2019b) and enhance firm competitive performance (Mikalef *et al.*, 2020). While there have not been major changes in the macro topical areas dealt with by BD and analytics scholars comparing the period before and after 2017, a few sporadic studies are deploying BD to monitor tourism demand (e.g., Gallego and Font, 2020) or supply (Park *et al.*, 2020) during the COVID-19 pandemic. Arguably, studies at the intersection between BD, analytics and COVID-19 in travel and tourism are expected to grow, especially from 2021 (which is not covered in our database).

As far as the type of articles are concerned, most are empirical (e.g., Batista e Silva *et al.*, 2018; Chen and Jin, 2019; Li *et al.*, 2020), a few explore methodological aspects, sometimes in the form of a narrowly focused review (e.g., Alaei *et al.*, 2019; Biswas *et al.*, 2020; Fu *et al.*, 2019; Khalilzadeh and Tasci, 2018), and only a very few are conceptual in nature (e.g., Buhalis and Sinarta, 2019; Gretzel *et al.*, 2015). Despite the presence of a sporadic literature review focused on a very specific subtopic of BD (Xu *et al.*, 2020), there are only two articles that review the BD literature broadly (Li *et al.*, 2018; Mariani *et al.*, 2018). However, as mentioned in section 2.3 of the literature review, none of the review articles focus explicitly on the broad and interconnected field of BD and analytics.

In relation to the sources of data, also for the period 2018 to 2020, the dominant type of data is UGC data (e.g., Cheng and Jin, 2019; Liu *et al.*, 2019; Ma *et al.*, 2020; Park *et al.*, 2020; Salas-Olmedo *et al.*, 2018), followed by device data (e.g., Buning and Lulla, 2020; Kubo *et al.*, 2020) and last, transaction data (e.g. Gallego and Font, 2020; Liu *et al.*, 2019; Park and Pan, 2018). This seems in line with the findings of another literature review (Li *et al.*, 2018). However, after 2017 we observe an increasing number of studies mixing data from different sources (e.g., Batista e Silva *et al.*, 2018; Li *et al.*, 2020; Park and Pan, 2018; Salas-Olmedo *et al.*, 2018).

Regarding the size of data retrieved and processes, most of the articles collected less than 1 million records (Ma *et al.*, 2018; Xiang *et al.*, 2017; Zhao *et al.*, 2019), some between 1 and 3 million (Mariani and Borghi, 2018), and a very few collected more than 3 million (e.g., Raun *et al.*, 2016).

The only two studies that collected more than 70 million records (Gao *et al.*, 2013; Zhou *et al.*, 2015) are analysis of the H&T context published in computer science journals.

As far as data collection methods are concerned, most of the researchers using UGC data develop their own crawlers, typically using programming languages such as Python, Java, PHP (Kim *et al.*, 2019; Liu *et al.*, 2017; Mariani *et al.*, 2016; Xiang *et al.*, 2017), with Python slightly becoming the dominant programming language. They also typically leverage on Application Programming Interfaces (API) to retrieve data from the major social media platforms, such as Facebook, Twitter and travel review websites like Tripadvisor (e.g., Chua *et al.*, 2016; Ma *et al.*, 2018; Salas-Olmedo *et al.*, 2018). Researchers using device data typically buy or request data directly from the companies owning the data, such as telecommunication companies (Gao *et al.*, 2013; Kubo *et al.*, 2020; Park *et al.*, 2020; Raun *et al.*, 2016). Scholars deploying transaction data either purchase them from the owners, from data analytics companies or other types of commercial providers (e.g., Gallego and Font; Park and Pan, 2018) or retrieve them using crawlers (Liu *et al.*, 2018).

For the analytical techniques, pre-2017 studies tended to use a narrow number of non-advanced techniques, such as regression analyses (Mariani *et al.*, 2016) and basic text analysis, such as frequency distributions (Xiang *et al.*, 2015). After 2017, studies tend to display a wider use of different and more advanced techniques, including more sophisticated sentiment analytics (Alaei *et al.*, 2019; Becken *et al.*, 2019; Cheng and Jin, 2019; Fu *et al.*, 2019; Hao *et al.*, 2020; Kirilenko *et al.*, 2018; Mehraliyev *et al.*, 2020; Park *et al.*, 2020; Serrano *et al.*, 2020), textual metadata processing (e.g., Miah *et al.*, 2017), machine learning techniques (e.g., Ahani *et al.*, 2019; Sun *et al.*, 2019; Xiang *et al.*, 2017; Yin and Wang, 2016), deep learning models (e.g., Chang *et al.*, 2020; Ma *et al.*, 2018; Zhang *et al.*, 2019, 2020), and topic modeling techniques (Mirzaalian and Halpenny, 2019; Moro *et al.*, 2019; Sutherland *et al.*, 2020). Regardless of the time period considered, only a handful of papers mix a number of different techniques, such as regression analysis, sentiment analysis, machine learning, deep learning and topic modeling (e.g., Xiang *et al.*, 2017).

As far as data visualization techniques are concerned, most of the articles deploy traditional tables and figures (e.g., Cheng and Jin, 2019; Kim *et al.*, 2019; Ma *et al.*, 2018; Mariani and Borghi, 2018; Salas-Olmedo *et al.* (2018).), while a few studies use more advanced visualization techniques, such as density grids (Batista e Silva *et al.*, 2018).

## **5 Discussion and conclusions**

### **5.1 Conclusions**

Several key findings emerge from this paper. First, a sharp increase in the number of scientific outputs revolving around BD and analytics can be detected over the last six years (2015–2020). This seems

to indicate that the overall amount of knowledge developed on the focal topical area is growing considerably over time, with a rapid acceleration over the most recent years.

Second, and interestingly, the vast majority (72.3% in Scopus and 61.7% in Web of Science) of papers related to BD and analytics in hospitality and tourism settings was published in academic journals whose main reference area is neither hospitality nor tourism (e.g., Chu *et al.*, 2019; Preis *et al.*, 2020; Renjith *et al.*, 2020; Rossetti *et al.*, 2014; Sun *et al.*, 2016; Toole *et al.*, 2015; Wood *et al.*, 2013).

Third, when we focus on articles published in H&T outlets, the prevailing macro-topical areas are: 1) the perceptions, experiences, emotions, satisfaction and engagement with hospitality and tourism services of tourists residents and service providers (e.g., Cheng and Jin, 2019; Lee *et al.*, 2019; Mariani and Borghi, 2021; Park *et al.*, 2020); 2) demand evaluation and forecast/prediction (e.g., Höpken *et al.*, 2020; Park and Pan, 2018; Sánchez-Medina and C-Sánchez, 2020); 3) mapping, identification and representation of tourists, tourist behaviors, attractions, destinations and trips (e.g., Batista e Silva *et al.*, 2018; Chun *et al.*, 2020; Ma *et al.*, 2020); 4) knowledge and value creation (Kubo *et al.*, 2020; Line *et al.*, 2020), also in smart cities and smart ecosystems (Buhalis and Sinarta, 2019); 5) methodological contributions, shedding light on a specific technique or family of techniques (e.g., Alaei *et al.*, 2019; Fu *et al.*, 2019; Kirilenko *et al.*, 2018), measurement problems (e.g., Khalilzadeh and Tasci, 2017), data quality issues (e.g., Xiang *et al.*, 2018) or platform issues and features (e.g., Salas-Olmedo *et al.*, 2018). These macro-topics have not changed (comparing the period before and after 2017), consistent with the quantitative findings and the cosine similarity index. Interestingly and surprisingly, we did not find a research line on the topic of BD analytics capabilities, which is currently growing fast, especially in the management and information management domain (Gupta and George, 2016; Mikalef *et al.*, 2020).

Fourth, most of the H&T outputs are empirical (e.g., Li *et al.*, 2020), a few of them explore methodological aspects (e.g., Fu *et al.*, 2019), and only a very few of them are conceptual in nature (e.g., Buhalis and Sinarta, 2019). Many of the contributions address a very specific and narrowly defined research question, typically with a limited scope. The conceptual works, however, do not seem to bring BD and analytics under the spotlight, but rather make broader conceptualizations – such as smart destinations (Gretzel *et al.*, 2015), smart cities (Batty, 2013), smart services and ecosystems (e.g., Buhalis and Sinarta, 2019) – where BD and analytics are one component cited (often) tangentially, without digging in depth about their practical features and role. Among those studies that have developed conceptual/methodological frameworks, the works address a phenomenon limited in scope, such as information systems at the destination level (Choe and Fesenmaier, 2020); accessibility models (e.g., Järv *et al.*, 2018); destination image building processes

(e.g., Micera and Crispino, 2017); and strengths and weaknesses of passive mobile data (PMD) (Reif and Schmücker, 2020). There are only two articles that review the BD literature broadly (Li *et al.*, 2018; Mariani *et al.*, 2018). However, none of these review articles focuses explicitly on the broad and interconnected field of BD and analytics.

Fifth, consistent with the findings of Li *et al.* (2020), the sources of data for the period analyzed (up to 2020) include UGC data (the dominant type, see Ma *et al.*, 2020; Park *et al.*, 2020; Salas-Olmedo *et al.*, 2018), followed by device data (e.g., Buning and Lulla, 2020; Kubo *et al.*, 2020) and last, transaction data (e.g. Gallego and Font, 2020; Park and Pan, 2018). After 2017, there is a growing number of studies mixing data from different sources (e.g., Batista e Silva *et al.*, 2018; Park and Pan, 2018; Salas-Olmedo *et al.*, 2018).

Sixth, in relation to the size of the data, most of the articles collected less than 1 million records (e.g., Zhao *et al.*, 2019). The only two studies that collected more than 70 million records (Gao *et al.*, 2013; Zhou *et al.*, 2015) are analysis of the H&T context but published in computer science journals. Based on an estimation of the average number of records per dataset used in H&T publications – and therefore, excluding the two aforementioned articles (Gao *et al.*, 2013; Zhou *et al.*, 2015) – it seems realistic that none of the H&T research team working on BD and analytics would need more than a few dozen terabytes of data to be stored.

Seventh, as far as data collection methods are concerned, most of the researchers using UGC develop their own crawlers, typically using programming languages such as Python, Java, PHP (e.g., Kim *et al.*, 2019), with Python slightly becoming the dominant programming language. They also typically leverage API to retrieve data from the major social media platforms such as Facebook, Twitter, and travel review websites like Tripadvisor (e.g., Ma *et al.*, 2018). Researchers using device data typically purchase from, or request data directly to, companies owning the data (such as telecommunication companies) (e.g., Kubo *et al.*, 2020). Scholars deploying transaction data either purchase them from the owners, data analytics companies or other types of commercial providers (e.g., Gallego and Font, 2020), or retrieve them using crawlers (Liu *et al.*, 2018).

Finally, before 2017 studies published in hospitality and tourism journals used a narrow and limited number of non-advanced techniques, such as regression analyses (e.g., Mariani *et al.*, 2016) and basic text analysis, such as word frequency distributions (e.g., Xiang *et al.*, 2015). After 2017, studies in hospitality and tourism display a wider use of different and more advanced data science techniques, including more sophisticated sentiment analytics (e.g., Hao *et al.*, 2020; Park *et al.*, 2020), textual metadata processing (e.g., Miah *et al.*, 2017), machine learning techniques (e.g., Ahani *et al.*, 2019), deep learning models (e.g., Zhang *et al.*, 2019), and topic modeling techniques (e.g., Mirzaalian and Halpenny, 2019). Regardless of the time period considered, only a handful of articles

mix a number of different techniques such as regression analysis, textual metadata processing, sentiment analysis, machine learning, and topic modeling (e.g., Xiang *et al.*, 2017). Furthermore, most of the H&T articles deploy traditional tables and figures for visualization and reporting (e.g., Cheng and Jin, 2019), with only a very few studies deploying more advanced visualization techniques, such as density grids (Batista e Silva *et al.*, 2018).

## **5.2 Theoretical implications**

A number of research implications stem from this systematic literature review. First, an increasing number of scholars are claiming to use BD in their research pertaining to hospitality and tourism. In several cases, this does not seem to reflect the reality. Indeed, BD research projects in industrial and commercial settings typically involve the retrieval and processing of very large amounts of data (in the order of petabytes). On average, an H&T academic article deals with no more than 1 million records (e.g., Cheng and Jin, 2019; Liu *et al.*, 2017; Mariani *et al.*, 2019), which arguably could easily be stored in a few terabytes and would not require very advanced technologies or computational capabilities. Based on more than 2,300 papers retrieved from both databases (Scopus and WoS), it appears that the way the circumlocution “big data” is used in academic circles in H&T is rather far from the way it is meant in industrial and commercial settings. Consequently, there seems to be a lot of upselling within the H&T scholarly domain – and perhaps also within other social sciences – when authors deploy the circumlocution “big data” or select “big data” among their keywords.

Second, in most of the research analyzed, BD and analytics researchers in hospitality and tourism seem to use BD for mere discovery (Mariani and Borghi, 2018) and sometimes to test hypotheses (e.g., Wang *et al.*, 2019), rather than for building theory. Our review illustrates that theoretical development (in relation to recognized theories in the social sciences) is very limited, if not absent. Sometimes, extant conceptual works touch BD not tangentially, but to enrich concepts, such as smart tourism (Gretzel *et al.*, 2015), smart hospitality (Buhalis and Leung, 2018), and service co-creation (Buhalis and Sinarta, 2019). In future, researchers explicitly using BD and analytics, should make it clear if, and to what extent, they are using theories and make explicit the theories they want to contribute to, but also the theoretical assumptions that guide their analyses. While some methodological efforts have been made recently, especially in the marketing and information system field to reconcile BD with theory (Jimenez-Marquez *et al.*, 2019), an increasing number of hospitality and tourism researchers need to further address the issue of the relationship between data and theory (Berente *et al.*, 2018). This emerges clearly from our study, as the body of research produced is rather fragmented – as witnessed by the high number of research questions and research topics. While we managed to identify several macro-topics which allowed us to reduce the variance in the topics

emerging from the analysis, many research lines do not display solid conceptual and theoretical interconnections and do not set meaningful research agendas. This result seems to corroborate findings of one of the previous literature reviews on the topic (Mariani *et al.*, 2018) and reinforces the idea that conceptual development in the area is limited also, today.

Third, the articles surveyed showcase a limited reflection on the theoretical underpinnings of BD and analytics methodologies. Indeed, often researchers deploy ready on-the-shelf algorithms for data, text and sentiment analysis. However, they very rarely elucidate the assumptions upon which those algorithms are built and make sense of the theories (if any) that lead to developing those algorithms. In line with Mazanec (2020), we found very few studies (e.g., Wang *et al.*, 2019) that interpreted their results by means of theories of emotions, such as Plutchik's theory (Plutchik, 1980). We would expect more frequent intellectual efforts aimed at discussing critically, and with focused reviews, specific BD and analytics issues or data science techniques (see Alaei *et al.*, 2019).

Fourth, the range of analytical techniques adopted to analyze data (especially UGC textual data) is expanding quickly and the last five years have witnessed a growth in the adoption of techniques borrowed from data science. These include: topic modeling techniques (e.g., Vu *et al.*, 2020; Xiang *et al.*, 2017), textual metadata processing (e.g., Becken *et al.*, 2019; Miah *et al.*, 2017), sentiment analysis (Aggarwal and Gour, 2020; Hao *et al.*, 2020; Mehralyiev *et al.*, 2020; Kirilenko *et al.*, 2018), ML techniques (Ahani *et al.*, 2019; Chang *et al.*, 2020; Höpken *et al.*, 2020; Sánchez-Medina and Sánchez, 2020), and deep learning models (Chang *et al.*, 2020; Hao *et al.*, 2020; Ma *et al.*, 2018; Zhang *et al.*, 2020; Zhang *et al.*, 2019). Several recent studies combine some of the aforementioned techniques (e.g., Aggarwal and Gour, 2020). However, in most of the cases the techniques are implemented by leveraging extant software packages and ready on-the-shelf programming libraries, rather than critically evaluating the effectiveness and quality of those analytics. Future research should build on more recent critical approaches to analytics (e.g., Fu *et al.*, 2019) to advance the way we make sense of extant techniques within H&T.

Fifth, while BD analytics have been defined as a holistic process to access, store, analyze, and interpret data conducive to the identification of patterns in the data to create value (Wamba *et al.*, 2020), it is not always clear the extent to which analytics are used in a descriptive, explanatory, predictive or prescriptive way. In most cases, analytics seem to be used in a descriptive and explanatory way (e.g., Mariani *et al.*, 2016; Wang *et al.*, 2019; Xiang *et al.*, 2017), rather than a predictive way (Höpken *et al.*, 2020; Lee *et al.*, 2021). There are only few exceptions which adopt either a design science research approach for prediction (e.g., Miah *et al.*, 2017), or adopt search engine indexes to predict tourist arrivals (e.g., Dergiades *et al.*, 2018; Goel *et al.*, 2018; Gunter and Önder, 2016). Generally, authors themselves seldom label the analytics in their study as descriptive,

explanatory, predictive or prescriptive. Given the relatively limited development of predictive analytics (Höpken *et al.*, 2020), it is not clear to what extent correlational analysis and hypotheses testing, using BD, might provide predictions rather than interpretation of phenomena. In line with what is suggested by Mazanec (2020), researchers should make clear at the outset if their aim is to describe and explain the present/past or predict future trends – in most cases the boundaries between explanation and prediction are vaguely drawn.

Sixth and last, despite research in the wider management literature emphasizing the key role played by BD analytics capabilities (BDAC) by first conceptualizing BDAC (e.g., George and Gupta, 2016) and later analyzing the relationships between BDAC and organizational innovation and performance (Mikalef *et al.*, 2019, 2020), the field of hospitality and tourism lacks a solid theoretical development of how, and to what extent, BDAC are being made sense of and used. In the entire sample of papers pertaining to BD and analytics retrieved from Scopus and WoS, we have not found any study dealing with BDAC. An interesting avenue for research might be to analyze if hospitality and tourism firms developing or outsourcing BDAC are in a better position to see and seize business opportunities and, ultimately, overcome their rivals.

### **5.3 Practical implications**

While the primary aim of a literature review is not to generate implications for practice, this study brings about several critical reflections that might lead to practical implications. First, by keeping the scope of the analysis as wide as possible on the topic of BD and analytics in hospitality and tourism, this systematic literature review suggests that scholars interested in analyzing the H&T context, work in different disciplines and sometimes do not talk to each other. Our analysis shows that many scholars who are not publishing in H&T journals, are contributing to the academic debate in the field of BD and analytics – in line with what Che and Tsai (2016) found – and looking for inter-disciplinary collaborations might help address (in a more holistic way) different real-world practical research and business questions.

Second, increasing competition among hospitality and tourism players is urging them to rely on analytics for better decision-making. This is happening in all the leading hospitality and tourism companies, and in travel intermediaries like Booking.com where they have set up specific roles (such as Head of Analytics, Insights and Data). However, and especially in the wake of COVID-19, not all H&T companies have sufficient resources to spend on data analytics, but they could outsource analytics generation to third companies – like some of their counterparts in other industries are currently doing (e.g., Mariani and Fosso Wamba, 2020). This is also happening in academic research

to a certain extent (Kubo *et al.*, 2020); researchers are outsourcing data retrieval to data analytics companies.

Third, firms should carry out a need analysis in relation to BD and analytics as needs might differ across organizations. Some organizations, like the Charleston Area Convention and Visitors Bureau examined in several BD studies (Pan and Yang, 2017; Park and Pan, 2018), might have specific needs – such as predicting tourism demand accurately. This is clearly confined to a destination (or a specific organization) and the need can be addressed by an academic research center. Accordingly, smaller H&T firms might gain skilled data scientists by building solid relationships with academic and research centers at a local level. This might allow knowledge transfer to smaller organizations, which would also strengthen their data culture.

Fourth, while specialized companies offering business intelligence tools to the H&T sector (e.g., STR) are investing effectively in analytics to support decision-making at the industry level, more efforts should be made by leading technology companies with competence in analytics (e.g., Alphabet) to liaise with them to help grow analytics for the entire sector. This might empower the industry well beyond the limited contributions that academic research can bring about, as is clear from this literature review.

Last, as the digital transformation of business activities and processes is an unrelenting trend, analytics – from big or small data (Kitchin and Lauriault, 2015) – should be increasingly deployed by leading hospitality, tourism and travel companies to build, improve and innovate their business models, as well as enhance and tailor their products. This will be critical, especially in the wake of the COVID-19 pandemic; the outbreak has made it clear that digital data flows are of paramount importance for H&T firms to adapt to external shocks and capture changes almost in real time (Gallego and Font, 2020; Park *et al.*, 2020). This implies that organizations (at the national and local level) should support initiatives to provide critical data for managers to act upon.

#### ***5.4 Limitations and future research***

This study has some limitations. First, we collected data from the two leading academic databases (Scopus and Web of Science) in line with previous bibliometric research. Further research might consider including outputs from Google Scholar, despite the shortcomings discussed above. Second, future research might also try to embed articles produced in 2021.

Beyond its limitations, this work enabled us to identify a few main themes that can help shape future research leveraging BD and analytics in H&T. First, there is an issue of communication that needs to be resolved. Big data and analytics researchers should openly disclose which theories their



study is building on or testing. This was missing in most of the studies and, unless resolved, will not allow a systematic generation of knowledge.

Secondly, a new generation of research teams could use data and analytics to generate theoretical developments for the interpretation of phenomena in H&T well beyond the use of correlational analysis and hypotheses testing. More specifically, theoretical developments could be related to recognized theories in the social sciences, and researchers could make explicit the theories they want to contribute to, together with the theoretical assumptions that guide their analyses. In some cases this happened (Park and Pan, 2018), but it is an exception, not a norm.

Third, while there is a discernible trend towards widespread use of more sophisticated analytical techniques, in most of the cases the algorithms used are deployed as black boxes, without questioning the way they work (Alaei *et al.*, 2019). Future researchers should make more sense of the way algorithms are built to better interpret and understand their findings and overcome their limitations.

Last, despite that research in the wider management literature has emphasized the key role played by BDAC (e.g., George and Gupta, 2016; Mikalef *et al.*, 2020), the field of H&T lacks a solid theoretical development and test of key theoretical advancements in the field of BDAC. This is a gap that future researchers should cover.

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