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Ten years of five-a-day policy in the UK: Nutritional outcomes and environmental effects

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Abstract

This paper estimates the impact of policy measures aimed at increasing fruit and vegetable (F&V) consumption in the UK over more than a decade, evaluating changes in purchased quantities and estimating the corresponding greenhouse gas emissions (GHGEs). We use a counterfactual scenario analysis to isolate the effects of the policy from the influences of evolving prices, incomes and socio-demographic factors. Our estimates suggest that the positive effects of the promotion campaigns on F&V purchases (about half a portion per adult equivalent per day) still persist 10 years after the start of the policy implementation, and we find no evidence of a wearout effect. We also provide suggestive evidence that the dietary adjustment which accompanies the increase in F&V intakes translates into a relevant reduction in GHGEs, by an average amount of 3.3 Kg. of CO₂e per adult equivalent per month.

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1. Introduction

Previous research has established that a high consumption of fruit and vegetables has not only a beneficial effect on health, but it also implies lower food-related greenhouse gas emissions (GHGEs) relative to diets heavily based on animal products or cereals (see e.g. Tukker et al. 2011; Milner et al., 2015; Reynolds et al., 2014 and references therein). However, to our knowledge, there is no study explicitly looking at the long-term environmental effects induced by past policies promoting higher fruit and vegetables (F&V) intakes. The ultimate effect of these policies may be different depending on the substitution process, as increased F&V intake may be associated with higher food consumption (hence higher emissions) or may trigger substitutions from less environmentally-friendly foods (hence lower emissions).

This paper aims to fill this gap in the literature by looking at the effects of more than 10 years of policy measures aimed at increasing F&V consumption in the UK. We use a counterfactual scenario analysis to separate the policy effects from the influences of evolving prices, incomes and socio-demographic factors, and consider substitutions between food groups in the evaluation of the ultimate GHGE outcome.

A better understanding of the connection between diets, health and sustainability is central to guide the governance of food systems. In that respect, the UK provides an ideal research setting, with an established nutrition policy mix (Jebb et al., 2013)¹, relatively detailed information on food consumption, and local estimates of the GHGEs associated with food production.

Several studies have investigated the potential effect on emissions of adjusting diets to meet the nutritional guidelines. A simulation by Irz et al. (2016) predicts that a 5% increase of F&V intakes in France could result in a reduction of 2.8% in CO₂ emissions. For the UK, Green et al. (2015) estimate that meeting the WHO guidelines for better nutrition could generate a 17% reduction in GHGEs. Similar conclusions on the sustainability of diets that are optimal from a nutrition perspective were reached in simulations for other countries (van Dooren et al., 2014; Wilson et al, 2013; Hallström et al., 2014). However, these projections assume substitution processes that are not

¹ See also UK Cabinet Office 2008 report “Food Matters: Towards a Strategy for the 21st Century”, pages 41-44, webarchive.nationalarchives.gov.uk

straightforward and may be even unrealistic given habits, prices and budget constraints (Masset et al., 2014; Green et al., 2015). Our analysis aims to contribute to this debate by looking at the actual substitutions and food basket modifications that have occurred during the implementation of the UK 5-a-day policy.

Dietary changes are usually small in the short term, and habits and prices are more influential forces than policy actions. A 2010 survey has shown that European countries have implemented more than 100 national-level interventions to encourage the consumption of healthy foods (Capacci et al., 2012). According to the Nourishing Framework database², the UK has adopted at least 15 national-level policy actions to improve diet quality over the last 20 years, including a salt reduction social marketing campaign from 2004 (Shankar et al., 2013), Healthy Start vouchers to support pregnant women and families with young children from 2006 (Lucas et al., 2015), and restrictions on food advertising to children implemented since 2007 (Silva et al., 2015). Furthermore, the UK government was one of the first EU members to launch a sustainable development strategy in 1994 (Russel, 2007)³.

However, if one compares official consumption statistics from the Department for the Environment, Food and Rural Affairs (DEFRA)⁴, changes have been small. For example, in 1995 the average UK consumption of meat, fish and fruit was 986, 147 and 1068 grams per person per week, respectively. In 2015, the respective values were 929, 146 and 1093. Over 20 years, fruit consumption went up by less than 4 grams per person per day, fish consumption was stable and meat consumption went down by a little more than 8 grams per person per day. There are some relevant dynamics behind these trends. Empirical evidence shows that UK policies aimed at promoting F&V intakes have been effective, at least in the short-term, but their positive impact has been mitigated by market forces, income dynamics and rising prices (Capacci and Mazzocchi, 2011; Bremner et al., 2006; Jones et al., 2014).

Reductions in food-related GHGEs necessarily require a lower consumption of animal products, and these patterns are also influenced by social and economic drivers. Several key trends were identified in the review by Hoolohan et al. (2016). For example,

² <http://www.wcrf.org/int/policy/nourishing-framework>

³ The UK was preceded by the Netherlands with the 1989 National Environmental Plan (National Milieubeleids Plan, see Bennett, 2010)

⁴ <https://www.gov.uk/government/collections/family-food-statistics>

consumption of ready meals and convenience foods has been constantly increasing in the UK, and the share of animal product-based ingredients in these product plays an important role in this. Other consumption behaviours with an impact on emissions are related to the globalization of food trade and longer geographical distances between producers and consumers, and – not independently from this pattern – changes in the seasonal consumption patterns.

The assumption in most studies is that higher intakes of F&V lead to lower emissions because of lower consumption of animal products. However, there is research suggesting that the environmental benefits might be offset if this additional consumption is covered by imported F&V and off-season production. The latest consolidated statistics⁵ show that the UK imports about 85% and 54% of the domestic demand for fruit and vegetables, respectively. According to Garnett (2006), consumption of F&V accounts for about 2.5% of UK total GHGEs, especially due to transport emissions. Global trading has increased the weight of these emissions, as food and especially F&V are transported over much longer distances than in the past (Michalsky and Hooda, 2015; Sim et al., 2007; Cowell and Parkinson, 2003). The environmental impact of increased imports and off-season consumption has been the target of various studies (see e.g. Milà i Canal et al., 2007) despite the difficulty of accessing adequate data on transport and energy use at the different stages of the supply chain and consider trade-offs between emissions from potentially less intensive production systems in the country of origin and those associated with long-distance (especially air freight) transport (Avetisyan et al., 2014; Milà i Canal et al., 2008). The rationale behind this study is that social norms, attitudes and values may act on consumer choices as strongly as prices and incomes (Vermeir and Verbeke, 2006) and social marketing actions are major instruments used to achieve positive changes. As the promotion of F&V intakes is a key element of policies targeting diets and nutrition-related diseases, this study aims at: (a) estimating the extent of the dietary changes induced by the UK F&V promotion policies in the longer term (2003-2014) relative to previous evaluations, and net of the food price effects and income dynamics observed during this period; (b) translate these changes into GHGE estimates. Our study exploits information from the UK household budget surveys. Although the

⁵ Our processing on data from DEFRA (Horticulture Statistics, <https://www.gov.uk/government/collections/horticultural-statistics>)

nature of our data does not allow for a precise quantification of the marginal contribution to GHGEs from additional F&V imports and off-season consumption, we provide descriptive evidence on these trends to check for the robustness of our findings.

2. The UK 5-a-day policy and fruit and vegetable consumption trends

The “5-a-day” programme, first launched in the US in 1991 and subsequently embraced by several other countries (Stables et al., 2002), aims at increasing fruit and vegetable intakes towards the World Health Organization (WHO) recommendation of 5 portions (or 400 g) per day (WHO, 2003). These campaigns have proved to be moderately effective and highly cost-effective, not only by enhancing consumer awareness, but also in terms of increased F&V intakes, estimated at around 0.6 servings (48 grams) per person per day (Ammerman et al., 2002). For example, the Western Australian “Go for 2&5” campaign, started in 2002, was based on a multi-strategy social marketing approach quite similar to the one adopted by the UK. Over the first three years of implementation, the Australian campaign resulted in an average increase in F&V intakes of 0.8 servings (64 grams) per person per day (Pollard, et al., 2011).

In the UK, a 5-a-day campaign was launched at a national level on 25 March 2003. This policy targets the population at large, although the programme had specific initiatives for children and elderly people. Capacci and Mazzocchi (2011) estimated that after three years the campaign had generated 0.3 extra portions of fruit and vegetables on average, and evaluations in other countries report similar effect sizes. This estimate reflects the additional consumption generated by the campaign after controlling for changes in prices and incomes.

When one looks at the actual consumption levels, the data show that F&V purchases went up from 4.05 portions per person per day in 2003 to 4.38 in 2006⁶, then they started to decline, and the latest figure of 3.92 in 2015 is lower than the pre-campaign level. Purchases are gross of food waste, and figures from the National Diet and Nutrition Survey (NDNS, NatCen, 2018) suggest lower intakes, but they confirm that any increase in F&V intake is limited to the initial five years after the launch of the

⁶ Estimates based on food purchase data from the Family Food Survey (https://www.gov.uk/government/uploads/system/uploads/attachment_data/file/597712/familyfood-2015-webtables-09mar17.ods), according to the definition 1 portion = 80 grams.

campaign. The 2002 NDNS data report that the median intake for adults in the 19-64 age range was 2.3 portions when including fruit and vegetables from composite dishes, and only 14% of individuals met the 5-a-day guideline. The 2008-10 figure⁷ is much higher for the same group, with a median intake of 3.7 portions and 29% meeting the target (Office for National Statistics, 2002). The latest data (from the 2012-14 wave of the NDNS) indicate the same median consumption, and a reduction to 27% in the proportion of individuals meeting the 5-a-day target (Office for National Statistics, 2014).

[Figure 1 about here]

Figure 1 shows consumption of six foods (fruit, vegetables, beef and lamb, chicken, composite dishes and non-alcoholic drinks) over the period 2001-2014 in the UK, based on average purchased quantities as measured by the UK household budget surveys (Office for National Statistics, 2017), using 2002 as the base year. These data indicate that consumption of fruit and vegetables reached a peak in 2005 and 2006, and declined afterwards. During the same period, purchases of beef and lamb also exhibit a turning point and a reversal in their trend, as they decline sharply from 2006 onwards. These patterns are a combination of a variety of trends impacting consumer choice (see e.g. Hoolohan et al., 2016), and the influence of the economic recession, as income shocks have shifted diets towards cheaper calories and a reduction in fruit and vegetable intakes (Griffith et al., 2013 and 2016).

Whether the continuing 5-a-day program may have mitigated the negative effects of economic recession on F&V intakes, and the extent of the influence of the crisis affecting meat consumption relative to other factors are open questions. Our counterfactual approach aims at eliciting the effects of the policy, net of any price and income dynamics that may have been driven by the crisis.

Over the first three years of the UK 5-a-day campaign, the government spent about £3.3 million for a set of promotional activities. The programme has continued, but it has evolved since its introduction. Since 2008, the 5-a-day campaign has been maintained as a local promotion intervention, and its initiatives merged into broader

⁷ From the 2008-9 edition, the NDNS has been revised, the main change being the transition from a periodic survey to a yearly (rolling) survey.

lifestyle programmes such as Change4Life (Manning, 2016). During the same time span, other initiatives have targeted consumer attitudes and preferences for fruit and vegetable consumption, including the UK school fruit scheme, a major action funded with about £40 million per year through the National Lottery (Jebb et al., 2013).

3. Materials & Methods

3.1 Data

The data used in this analysis are taken from the Expenditure and Food Survey (EFS) and the Living Cost Survey (LCS) conducted by the Office for National Statistics (ONS) and DEFRA in the UK, over the period 2001-2014 (Office for National Statistics-DEFRA, 2017).⁸ In relation to the objectives of our study, data from household surveys are preferred to alternative sources of information on diets (e.g. the Diet & Nutrition Survey, NDNS) for several reasons: (a) they refer to purchases, hence they include household-level waste that may be important for fresh foods and is relevant to the estimation of GHGEs; (b) they are conducted on a regular yearly basis, whereas the UK NDNS has been running on a yearly basis only from 2008; (c) information on prices, incomes and food expenditure are key to our modelling approach and they are only available from household budget data.

The EFS changed from a financial to a calendar year based system in 2006. Our analysis is based on the micro-level (household-level) data, and after combining the 13 surveys into a single data-set, we refer to the calendar years. The resulting sample size by year and quarter is displayed in Table A1 in the Appendix.

EFS and LCS purchase data are collected from a sample of households using diaries of food purchases over a 2-week period (Burgon, 2007). Every year between 5,000 and 6,000 households interviewed from the UK population, and the multi-stage stratified random sampling strategy is designed to guarantee that the sample is representative of all UK households in each quarter of the year (Office for National Statistics, 2012).

⁸ From January 2008, the EFS became known as the Living Costs and Food (LCF) module of the Integrated Household Survey (IHS).

Data are available at the household level and include expenditure values and purchased quantities in grams. Food products are classified according to the five-level EUROSTAT Classification of Individual Consumption by Purpose (ECOICOP). The EFS and LCS samples are nationally representative and sampling weights are provided for each household in the data-set.

For the purpose of this analysis we consider eighteen food aggregates⁹, a residual category (miscellaneous food)¹⁰, and a further disaggregation level (ECOICOP-5 digits) for the fruit and vegetables categories¹¹. Unit values for each household and food are computed as the ratio between expenditure and purchased quantities. By their nature, unit values reflect both the price dimension and a quality choice component, and the latter is especially relevant when composite food groups are considered. As households make different quality choices, and they choose different product mixes within the same food aggregate, unit values need to be cleaned from this additional noise when the objective is to measure market prices. This issue is commonly addressed by assuming that households living in the same place and time period face the same prices. Thus, a quality-adjusted estimate of prices is obtained by averaging the unit values by month and geographical area (13 UK government office regions). Finally, expenditures and incomes are normalized by the adult-equivalent OECD coefficients (OECD, 2009), to account for economies of scale in household consumption¹².

⁹ 1 - Fruit; 2 - Vegetables; 3 - Potatoes; 4 - Cereals; 5 - Beef and lamb; 6 - Chicken; 7 - Pork; 8 - Other meats; 9 - Fish; 10 - Milk and yoghurt; 11 - Butter, cheese & other dairy; 12 - Eggs; 13 - Oils and fats; 14 - Composite dishes; 15 - Alcoholic drinks; 15 - Alcoholic drinks; 16 - Non-alcoholic drinks; 17 - Confectionery; 18 - Crisps and snacks.

¹⁰ Miscellaneous foods include: Tea; Coffee beans and ground coffee; Instant coffee; Coffee essences; Cocoa and chocolate drinks; Malt drinks & chocolate versions of malted drinks; Fruit teas, instant tea, herbal tea, rosehip tea; Invalid foods, slimming foods and sports foods; Sauces; Takeaway sauces and mayonnaise; Stock cubes and meat & yeast extracts; Salt; Spices and dried herbs; Bisto, gravy granules, stuffing mix, baking powder, yeast.

¹¹ Fruit: 1 - Fresh citrus fruits; 2 - Apples and pears; 3 - Stone fruits & grapes; 4 - Berries; 5 - Bananas; 6 - Melons; 7 - Tinned fruit; 8 - Dried fruit; 9 - Frozen fruit. Vegetables: 1 - Salad; 2 - Prepared vegetables; 3 - Tomatoes; 4 - Other vegetables; 5 - Mushrooms; 6 - Tinned vegetables; 7 - Frozen vegetables; 8 - Dried vegetables; 9 - Other roots

¹² The OECD equivalence scale assigns a weight equal to 1 to the first household member, and 0.7 to each additional adult, whereas every child has a weight of 0.5. Results without the application of the equivalence scale are available in the on-line Appendix, see Tables C and D.

3.2 Evaluation strategy

Our evaluation of the effects of the 5-a-day programme rests on the estimation of a counterfactual scenario (Heckman, 2008). In other words, we simulate what would have happened to F&V (and other food) purchases without the 5-a-day policy.

To this purpose, we: (a) define baseline consumption and its relation with varying socio-economic variables (prices, incomes, household characteristics) according to a theory-consistent utility maximization demand model that allows us to explore substitutions in response to changes in these variables; (b) estimate the model on data prior to the introduction of the 5-a-day programme to capture the structure of preferences in absence of the policy; (c) estimate the model on data after the introduction of the policy; (d) estimate the policy effects in each time period as the difference between the predictions from the model in step (c) and the model in step (b) using price, income and household characteristics data from the same time period. By conditioning on the socio-economic variables, this difference only reflects the change in consumer preferences induced by the policy, i.e. it represents the shift in consumption that can be ascribed to the policy when prices, incomes and household characteristics are held constant.

As in Capacci and Mazzocchi (2011), the counterfactual (baseline) model is the following Almost Ideal Demand System (AIDS, Deaton and Muellbauer, 1980):

$$w_{iht} = \alpha_i + \tau_i \mathbf{z}_h + \sum_{j=1}^n \gamma_{ij} \ln p_{jht} + \beta_i \ln \left(\frac{x_{ht}}{P_{ht}} \right) + \varepsilon_{it} \quad (1)$$

Where:

w_{iht} is the share of total food expenditure paid by household h to purchase food i at time t .

$\mathbf{z}_h$ is a vector of household characteristics to capture the variation in expenditure shares across households which can be explained by heterogeneity in the household socio-demographic characteristics and changes in the sample composition over time;

p_{jht} is the price for the j -th food faced by household h at time t ;

x_{ht} is the total food budget spent by household h at time t ;

P_{ht} is the AIDS non-linear price index for household h at time t .

The model coefficients $(\alpha_i, \tau_i, \gamma_{ij}, \beta_i)$ reflect the structure of preferences for a utility-maximizing consumer and are empirically estimated via maximum-likelihood on the data, and ε_{it} is a random error term.

The set of household characteristics in $\mathbf{z}_h$ include age in years, age at which education was completed, marital status and job status (working, retired, unemployed) of the household reference person, and a binary variable indicating the presence of children aged less than 18 in the household. To address the endogeneity of the total food budget x_{ht} , we exploit per-capita household income as an instrument.

As discussed, our estimate of the 5-a-day effect is the difference in the post-policy predictions obtained using the post-policy model parameters relative to the predictions from the pre-policy model parameters.

More specifically, the AIDS model is estimated on the sample of observations not exposed to the policy (BEFORE model – 2001 to March 2003) and after the policy (AFTER model – April 2003–December 2014). Two sets of consumption predictions are then obtained over the post-policy period (again, April 2003 to December 2014) based on the parameters from the BEFORE and AFTER models, respectively. The computation of predicted quantities $\hat{q}_{iht}$ from predicted expenditure shares $\hat{w}_{iht}$ is based on the current prices and total expenditure, $\hat{q}_{iht} = \hat{w}_{iht} \cdot x_{ht} / p_{it}$.

The difference between the predictions from the two models is the estimated policy impact:

$$\hat{\delta}_{iht} = \hat{q}_{iht}^{AFTER} - \hat{q}_{iht}^{BEFORE} \quad (2)$$

Since the 5-a-day campaign may not only have impacted on aggregate purchases of fruit and vegetables, but it might also have altered the composition of the fruit and vegetable basket, we extend the evaluation approach to include a second stage aimed at eliciting the effects of the policy on the expenditure shares of disaggregated types of fruit and vegetables. The procedure is the same as for the first step, but the AIDS model in (1) is conditional on fruit and vegetable expenditure, i.e. x_{ht} now represents the total expenditure in fruit and vegetables by household h at time t . As in the previous step we obtain the prediction of F&V expenditure shares ($\hat{w}_{iht}^{BEFORE}$ and $\hat{w}_{iht}^{AFTER}$) based on the parameters from the BEFORE and AFTER models, respectively. Using these shares, it

is straightforward to estimate the change in the purchased quantities for each specific type of fruit and vegetables.

3.3 Effects on greenhouse gas emissions

The final step of our analysis is to convert the estimated quantities into greenhouse gas emissions (GHGEs) measured in terms of carbon dioxide equivalent (CO₂e). To this purpose we apply emission factors obtained from Hoolohan et al. (2013). These emission factors are based on estimates of the emissions associated to the various stages of the supply chain from production to the retailer shelf. Thus, for each food category, the emission factor is the sum of different Life Cycle Assessment stages (farming and processing, transit packaging, consumer packaging, transport, warehouse and distribution, refrigeration, overheads). Hoolohan et al. (2013) provide estimates for 66 food categories, based on the evaluation of a mid-sized UK supermarket's product supply chains. Transport emissions take into account the origin of the representative products and the transport means, hence they are higher for imported foods.

Since these emission factors are sometimes provided at a more disaggregated level than our food groups, aggregate GHGE factors were computed by weighting the original emission factor by the purchased quantity of each specific food as obtained from our data, according to the following equation:

$$GHGE_i = \sum_{j=1}^n GHGE_{Hj} \cdot \frac{q_j}{\sum_{k=1}^n (GHGE_{Hk} \cdot q_k)} \quad (3)$$

where $GHGE_i$ is the aggregate emission factor, $GHGE_{Hj}$ is the emission factor for the specific food j (with $j: 1, \dots, n$) as reported in Hoolohan et al. (2013), and q_j is the average quantity of the j -th food purchased in the UK in 2014.

For example, the GHGE factor for cereals is the weighted average of the GHGE factors across several cereal products (e.g. bread, rice, pasta, other cereals, etc.). The emission factors for each composite food group are reported in Table 1, together with those for the fruit and vegetable products that were maintained at the highest disaggregation level. Animal products have the highest GHGE impact (especially meats and dairy product), whereas potatoes, crisps & snacks and non-alcoholic drink have the

lowest emission factors. Finally, the estimated impact of the policy in terms of GHGEs can be simply obtained as:

$$\eta_{iht} = \hat{\delta}_{iht} \cdot GHGE_i \quad (4)$$

[Table 1 about here]

4. Results and discussion

Descriptive statistics for our data are shown in Table 2 and include information on purchased quantities, estimated prices, and the conversion of quantities into GHGEs using the emission factors described in Section 3.3. The available sample contains 84,356 households. Table 3 reports the sample sizes and average household characteristics considered in our estimation for the full sample, pre-policy period and post-policy period, respectively. The estimation period prior to the introduction of the 5-a-day policy includes observations for the two-year period between April 2001 and March 2003. Although this is a short period relative to the post-policy time windows, it includes information on the purchases and characteristics of 14,381 households. In relation to the observed characteristics, Table 3 shows that they are quite stable between the pre-policy and the post-policy period, and once inflation is controlled for, even income and food expenditure do not exhibit substantial changes between the two sub-periods.

[Table 2 about here]

[Table 3 about here]

4.1 Impact on purchases

We estimate the impact of the 5-a-day policy in terms of purchased quantities for each food group, and the resulting GHGE effects over three different prediction samples: the full post-policy sample (years 2003-2014) and two sub-samples (2003 to 2008 and 2009 to 2014), in order to check for the declining effects of the campaign over time.

[Table 4 about here]

Table 4 shows the average quantity effect associated with the 5-a-day policy over the three sub-samples. Our estimates show that the evolution of preferences during this period has had a significant impact on the allocation of the food basket across the food groups. The values refer to ‘adult-equivalent’ consumption¹³, and show that on-average the changes in preferences during the 5-a-day campaign accounted for an increase in F&V purchases of about 1.17 Kg per adult per month, which corresponds to 38.5 grams per day, about half a portion. This estimate is slightly higher than the one obtained by Capacci and Mazzocchi (2011) for the period 2004-2006 (0.3 portions), and in line with estimates of the effect of F&V promotion campaigns in other countries (see e.g. the review in Ammerman et al., 2002 and Pomerleau et al., 2005). When the sample is broken down into two sub-periods, there is no compelling evidence of a decline in impact, and actually our model estimates a larger effect on the 2009-2014 period (1.07 Kg per month or 35 grams per day) than in the 2003-2008 period (0.87 Kg. per month or 29 grams per day). Thus, comparing these estimates to the actual consumption levels, it would seem that the positive effect of the campaign is structural and stable, but the negative effect of recession on incomes and/or price changes have prevented F&V consumption from remaining at the pre-crisis levels.

[Table 5 about here]

Table 5 reports the impact of the policy on disaggregated fruit and vegetable products for the full post-policy sample¹⁴. The estimated effect is positive for all fruit types except tinned fruit, which remained stable, and a larger response (above 100 grams per person per week) is observed for citrus fruits, apples and pears, berries, stone fruits and bananas. Within the vegetables group, we found the largest increase for tinned

¹³ Adult-equivalent values are obtained through the OECD scale described in footnote 8, which implicitly assumes that purchases for child consumption are half of those of the first adult in the household. Household-level impact estimates without the application of equivalence scales are provided in the on-line Appendix, see Tables C and D.

¹⁴ Detailed results on the two post-policy sub-samples are available as supplemental on-line material, see Tables A and B in the on-line Appendix.

vegetables (e.g. canned tomatoes) and for the miscellaneous vegetables (beans, peas, cucumbers, courgettes, cauliflower, etc.) and roots (carrots and other roots) categories, whereas the change in other categories was negligible and even slightly negative for some products such as tomatoes (a reduction of 74 grams per person per month), frozen vegetables (-32 grams per month) and salads (-15 grams per month).

4.2 Consumer substitutions in relation to imports and seasonality

UK consumption of fruit and vegetables heavily depends on imports. Considering imports in relation to domestic consumption (Table 6), 86.2% of the fruit and more than half of the vegetables consumed or processed in the UK were imported over the period 2009-2014.

[Table 6 about here]

This dimension must be accounted for when considering the GHGEs associated with the substitution process described in Section 4.1. The emission factors provided in Hoolohan et al. (2013) incorporate the higher transport emissions for imported foods, based on the origin for a range of products sold in a mid-size UK supermarket within each relevant food category, as evaluated at the time of the study¹⁵. As the incidence of imports for a given food category may change over time, especially in response to demand shifts, the transport emission factor may also be affected. Considering the trends shown in the last three columns of Table 6, it seems unlikely that the evolution of imports may have altered emission factors in a relevant way, since the relative weight of imported fruit and vegetables appears to be quite stable, with few exceptions.

The larger demand for apples and pears over the time window 2009-2014 was only partially covered by imports, so that the proportion of imports fell from 76.2% of the 2003-2008 period to 61.8%. Even considering the overall fruit demand, the dependence on imports decreased from 92% in 2001-2002 to 86.2% in 2009-2014. Considering other fruits that have seen an increase in demand following the 5-a-day

¹⁵ Transport emissions were estimated through some necessary simplification, as the 2004 average emission for UK transport means were considered, regardless of the country of origin of the foods.

campaign, their dependence of imports was either already above 100% before the policy implementation (citrus fruit, stone fruits and bananas) or their trend has been stable (berries), which confirms that Hoolohan's emission factors should remain valid. Among vegetables, there is evidence of rising incidence of imports for the aggregate category "other vegetables", with an increase from 47.5% in 2001-2002 to 55.7% in 2009-2014. Considering roots, the other category for which we estimated a major increase in demand, we observe a decrease in the incidence of imports. On balance, given the structural dependence of UK on imports, any increase in demand for fruit and vegetables is indeed associated with an increase in transport emissions, but the emission factors per unit that we adopt in our estimates are inclusive of the import dimension.

Similarly, higher demand for fruit and vegetables and substitution patterns across the individual F&V categories may be accompanied by a change in the seasonal consumption patterns, which in turn would have implications for the estimation of GHGEs. More specifically, off-season consumption is likely to be associated with production in heated greenhouses, long-distance transport or cold storage (see e.g. Macdiarmid, 2014; Röös, E., & Karlsson, H., 2013). Thus, we explore the evolution of seasonal patterns in consumption by regressing purchased quantities for individual F&V categories on quarterly binary variables and fixed year effects over different sub-samples¹⁶. This basic analysis allows to identify clear seasonal patterns for most fruit and vegetables categories. Consumption of berries, melons, prepared vegetables and tinned vegetables is higher during the warmer months of the year, whereas citrus fruits, roots and other vegetables are more popular in winter. Our estimates highlight a major increase in off-season consumption for berries, and – over the more recent years – for roots. Purchases of berries were 10 times higher in spring and summer relative to the rest of the year in 2001-2002, by 2009-2014 the ratio has reduced to 2.3. Similarly, purchases of roots used to be 43% higher in autumn and winter in 2001-2002, but the distance has shortened to 18% over the last period of our analysis. Interestingly, consumption in both of these groups mostly relies on home production (see Table 6) which reduces the risk of higher emission because of long-distance transports, although other factors (e.g. greenhouse heating) may still be relevant. There is a scarcity of comprehensive LCA

¹⁶ Estimates for the pre-policy period and the two post-policy sub-samples are available as supplemental on-line material, see Table E in the on-line Appendix.

studies on the effects of off-season consumption of F&V in terms of GHGEs, but some case studies such as Foster et al. (2014) on UK-produced raspberries are relevant to our analysis. Foster et al. find that the increase in emissions is small (less than 4%), but their study does not contemplate the possibility of heated greenhouses for off-season production. The evidence on the additional GHGEs linked to off-season greenhouse production is incomplete, but according to figures reported in a recent review by Parajuli et al. (2019), the gap in farming emissions between greenhouse-produced vegetables (reported examples refer to beans, lettuce and tomatoes) and those reported in Hoolohan et al. (2013) are not large, since the latter already embody estimates for production in heated greenhouses, based on the seasonal consumption patterns at the time of their study. Still, we consider the major change in seasonality for berries and roots when evaluating the impact of increased demand on emissions.

4.3 Impact on GHGEs

In order to translate the effects of the preference changes observed during the 5-a-day campaign into GHGEs, we consider substitutions within the F&V group and across the aggregate food groups that have occurred over the same period. We do not claim that changes in purchases of other foods than F&V should be ascribed to the policy, but our model provides information on the substitutions that have occurred over the considered decade, relative to the pre-campaign preferences, and controlling for price and income changes. Over the whole period of analysis, as one would expect, many groups do not emerge as responsive to the F&V promotion campaign (i.e. we estimate a change lower than 100 grams per capita per month), and total food purchases are stable. Exceptions are potatoes (a decrease by 335 grams per month per adult equivalent), confectionery (-428 grams), cereals (-213 grams), pork (-128 grams), and the only relevant increase is registered for alcoholic drinks (+372 grams). Overall, we estimate a significant decrease in purchases for 15 out of 17 groups, and the net outcome is a reduction of GHGEs estimated at -3.66 Kg CO₂e per adult per month, as shown in Table 7. Even considering the higher imports of vegetables, and the relevant changes in seasonality for berries and roots, the net reduction of emissions would remain important. Under a very conservative assumption that GHGEs double up for these three groups, one would still observe a net outcome of -2.96 Kg CO₂e per adult per month.

[Table 7 about here]

When the two sub-samples are considered, there are some conspicuous differences. Over the first sub-sample (2003-2008), the negative impact on potatoes and cereals is stronger, and the model also estimates a major reduction of milk and yogurt (-1.04 Kg CO₂e per month per adult equivalent). These changes translate into a reduction in GHGEs by 4.27 Kg. CO₂e per adult equivalent per month. Over the period 2009-2014, hence during the economic recession, it appears that estimates for potatoes and cereals switch to a positive and significant effect (136 grams and 291 grams per month, respectively). Considering that these food groups are staples, it is likely that our counterfactual model cannot fully capture the changes in preferences generated by the financial crisis. Nevertheless, the overall effect on GHGEs is still positive from an environmental perspective, with a reduction of 3.23 Kg. CO₂e per adult equivalent per month. The food groups that consistently bring the largest contribution to the reduction in GHGEs through a decrease in purchased quantities are confectionery and pork. Among other animal products, beef and lamb show a major decline over the 2009-2014 period relative to a negligible consumption change over the 2003-2008 period. On the contrary, dairy products switch from major decreases in the years following the introduction of the 5-a-day policy to an increase in purchases and GHGEs through the second sample.

5. Conclusion

In this work we evaluate the 5-a-day campaign over a longer period (2003-2014) relative to previous evaluations, and translate its outcomes in terms of purchased quantities into environmental impacts as measured by GHGEs, based on emission factors provided in the literature and allowing for substitutions across food groups.

Our evaluation rests on model-based counterfactual estimates. The advantage of this approach is that it controls for changes in the main drivers of food consumption, prices, incomes and other socio-demographic characteristics that have evolved over this long timespan. This is particularly relevant for our analysis, as various data sources point out an initial positive impact of the UK 5-a-day campaign in terms of F&V intakes that

wears out over a longer horizon, to the point that nutrition surveys and household budget surveys suggest that consumption levels have been stationary – if not decreasing – over the period 2008-2014. Since this time window is one of recession, a counterfactual analysis is more informative about the persisting or declining effect of the promotion campaign.

Our evidence suggests that the positive impact of the 5-a-day campaign on F&V purchases remains significant over the years of the economic recession after one controls for income and price changes, and that the average effect is an increase in consumption estimated at around half a portion per day per adult equivalent, higher than previous short-term estimates and in line with international studies on similar promotion campaigns.

The estimated GHGEs effects necessarily rest on the assumption that our counterfactual model is able to isolate the impact of the 5-a-day campaign from other confounding factors and trends than those that enter the model. While we are able to account for changes in prices, incomes and other relevant economic variables (e.g. unemployment), it is obvious that consumers have been exposed to a great amount of information over the same period, e.g. about the negative effects of salt, fat, and sugar intakes. However, there is little evidence of major changes in UK dietary patterns over the decade we consider in our sample. Whitton et al. (2011) exploit data from the UK Diet & Nutrition Surveys to compare dietary intakes between 2008 and 2001, and do not find any significant change in intakes of adults at the food group level, and relatively small changes for children, which makes our assumption credible, at least for the years between 2003 and 2008. Over the subsequent years, UK diets have been affected by the economic recession (Griffith et al., 2013), and our evaluation approach is designed to control for changes in food purchases induced by income and price shocks. Nevertheless, we acknowledge that it would be pretentious to assume that the observed substitutions, especially the reduction in meat and confectionery purchases, are exclusively induced by a campaign targeting F&V intakes¹⁷. A further assumption behind our estimates is that GHGEs of food products are constant over time, as we apply a single set of emission

¹⁷ Increasing trends in the rate of vegetarian and vegan households as captured by our data do not seem sharp enough to generate concerns. Households not purchasing meat were 7.2% in 2001, 7.6% in 2008 and 7.7% in 2014, while households not purchasing meat, fish, dairy and eggs were 0.8% in 2001, 0.9% in 2008 and 0.8% in 2014.

factors for the whole period. While this is a necessary assumption as detailed information on trends is missing, the emission factors from Hoolohan et al. (2013) are derived from studies published between 2003 and 2010 and they should represent a reasonable approximation for the average emissions during the time window of our analysis. Furthermore, we explore the potential effect of higher demand for F&V in terms of dependence on imports and increases of off-season consumption, as both trends would translate into higher GHGEs. We provide descriptive evidence that imports of vegetables and off-season consumption of berries and roots have increased relative to the pre-policy period, and we show that allowing for higher GHGEs for these groups has a limited impact on our total estimates. Still, our evaluations are constrained by the lack of information on the origin of products in household budget surveys, quantification of specific F&V emission factors depending on farming methods and country of origin is still incomplete, and we acknowledge this limitation.

Hence, our estimates reflect the potential contribution to the reduction of GHGEs due to changes in consumer preferences, but further reductions may be achieved by acting on pre-purchase emission-reduction actions acting for example on food chain waste, production and processing technologies and logistics (Garnett, 2011). Furthermore, promoting F&V with a focus on local and seasonal consumption is likely to generate even larger benefits. Still, our evaluation captures the combined effects of preference changes after controlling for economic drivers, and provides suggestive evidence that increases in F&V intakes are accompanied by an overall reduction in GHGE emissions. The uncertainty in the size of these effects derives from limitations on information from product origins and the level of aggregation in consumption data, but the growing availability of highly detailed commercial data like those supplied within home scan surveys might open the way to more accurate evaluations.

Our results have two immediate policy implications: first, we show that a prolonged effort in promoting F&V intakes continues to be effective over time; second, based on the UK evidence, we confirm previous findings that policies aimed at promoting F&V consumption are beneficial from both the health and environmental perspectives, especially when the focus of promotion is on seasonal and local consumption.

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Figures

Figure 1: Weighted quantities consumption over the period 2001-2014 (2002=100)

Source: our processing on data from the UK Expenditure and Food Surveys, and Living Cost and Food Surveys (Office for National Statistics and DEFRA, 2017)

Tables

Table 1: Greenhouse gas emission factors for food categories and fruit and vegetables (Kg CO₂e/Kg)

Product	GHGE
1. Fruit	
Fresh citrus fruits	0.90
Apples and pears	0.66
Stone fruits & grapes	1.80
Berries	3.42
Bananas	0.60
Melons	1.21
Tinned fruit	1.58
Dried fruit	4.26
Frozen fruit	2.77
2. Vegetables	
Other vegetables	2.13
Salad	3.66
Prepared vegetables	2.73
Other roots	0.6
Mushrooms	4.4
Tomatoes	4.2
Tinned vegetables	2.34
Frozen vegetables	3.06
Dried vegetables, nuts and seeds	4.26
3. Potatoes	0.338
4. Cereals	1.882
5. Beef & Lamb	22.484
6. Chicken	4.050
7. Pork	10.290
8. Other meats	12.770
9. Fish	2.931
10. Milk & yoghurt	3.270
11. Butter, cheese & other dairy	11.588
12. Eggs	4.900
13. Oils & fats	2.563
14. Composite dishes	5.490
15. Alcoholic drinks	1.803
16. Non-alcoholic drinks	0.898
17. Confectionery	3.752
18. Crisps & snacks	0.297
19. Miscellaneous food	1.004

Source: our aggregations based on estimates from Hoolohan et al. (2013)

Table 2: Sample descriptive statistics, purchases, prices and GHGEs

Purchase data (adult equivalent)	Quantities		Prices		GHGEs (Kg. CO ₂ e / month)	
	(Kg. / month)		(£/Kg.)			
Fruit	4.48	(4.56)	1.88	(0.38)	6.3	(5.41)
Vegetables	5.76	(4.96)	2.03	(0.42)	16.5	(8.40)
Potatoes	3.54	(4.46)	0.99	(0.21)	1.2	(2.59)
Cereals	5.15	(3.75)	1.89	(0.38)	9.7	(5.15)
Beef & Lamb	0.88	(1.61)	6.74	(1.48)	19.7	(7.63)
Chicken	1.31	(1.93)	5.58	(0.97)	5.3	(3.88)
Pork	0.69	(1.18)	6.23	(0.81)	7.1	(3.79)
Other meats	1.27	(1.45)	6.11	(1.20)	16.2	(5.17)
Fish	0.40	(0.87)	7.61	(2.06)	1.2	(1.49)
Milk & Yoghurt	10.39	(7.71)	1.00	(0.20)	34.0	(13.95)
Butter, cheese & other dairy	0.88	(0.96)	5.53	(0.89)	10.2	(3.27)
Eggs	0.57	(0.85)	2.64	(0.61)	2.8	(1.88)
Oils & Fats	0.80	(1.25)	3.20	(0.66)	2.0	(2.01)
Composite Dishes	2.45	(2.49)	4.53	(0.65)	13.4	(5.84)
Alcoholic drinks	4.09	(8.39)	5.52	(1.38)	7.4	(11.27)
Non-alcoholic drinks	10.83	(12.45)	0.82	(0.19)	9.7	(11.80)
Confectionery	3.60	(3.38)	3.39	(0.69)	13.5	(6.55)
Crisps & Snacks	0.37	(0.48)	6.96	(1.26)	0.1	(0.26)
Miscellaneous Foods	1.03	(1.14)	8.17	(2.32)	1.0	(1.14)
<i>Number of observations</i>	84,356					

Source: UK Expenditure and Food Surveys and Living Cost Survey (ONS-DEFRA, 2017).

Notes: Standard errors in brackets. GHGEs are based on composite emission factors based on estimates from Hoolohan et al. (2013) as reported in Table 1.

Table 3: Sample descriptive statistics, household characteristics

Household characteristic	(2001-2014)		Pre-policy (2001-2003)		Post-policy (2003-2014)	
	Mean	Std. Dev.	Mean	Std. Dev.	Mean	Std.
Total food expenditure (£ per capita/week) ^a	121.14	(73.39)	100.85	(57.56)	124.44	(74.50)
Real food expenditure (2014 £/pc/w) ^{a,b}	119.36	(70.90)	121.78	(70.98)	118.86	(70.88)
Income (£/pc/week) ^a	357.61	(260.55)	296.98	(288.13)	356.78	(271.93)
Real income (2014 £/pc/w) ^{a,c}	427.28	(352.91)	432.95	(419.46)	426.12	(337.61)
Age in years of HRP	51.79	(16.93)	51.07	(16.92)	52.46	(16.49)
Age at which education was completed (HRP)	15.65	(6.26)	16.74	(2.72)	15.52	(6.33)
Married (HRP) = 1	0.58	(0.49)	0.60	(0.49)	0.59	(0.49)
Retired (HRP) = 1	0.40	(0.49)	0.40	(0.49)	0.42	(0.49)
Unemployed (HRP) = 1	0.03	(0.18)	0.03	(0.16)	0.03	(0.17)
Household with child <18 = 1	0.30	(0.46)	0.33	(0.47)	0.31	(0.46)
<i>Number of observations</i>	84,356		14,381		69,975	

Source: Our processing of data from the UK Expenditure and Food Surveys and Living Cost Survey (various years), ONS-DEFRA (2017).

Notes:

^a Per capita data are computed based on OECD equivalence scales.

^b Real data are computed by deflating nominal values by the ONS food retail price index

^c Real data are computed by deflating nominal values by the ONS all items retail price index

Table 4: 5-a-day impact on purchased quantities (Kg/person/month)

Food Group	2003-2014		Post-policy sample		2009-2014	
	$\bar{\delta}_{it}$		$\bar{\delta}_{it}$		$\bar{\delta}_{it}$	
Fruit	+0.776**	(0.072)	+0.716**	(0.038)	+0.619**	(0.097)
Vegetables	+0.397**	(0.065)	+0.163**	(0.023)	+0.453**	(0.089)
Potatoes	-0.335**	(0.034)	-0.621**	(0.022)	+0.136**	(0.061)
Cereals	-0.213**	(0.017)	-0.731**	(0.031)	+0.291**	(0.021)
Beef & Lamb	-0.064**	(0.020)	+0.035**	(0.017)	-0.144**	(0.025)
Chicken	-0.009	(0.013)	+0.047**	(0.009)	-0.018	(0.018)
Pork	-0.128**	(0.012)	-0.035**	(0.007)	-0.195**	(0.014)
Other meats	-0.053**	(0.015)	+0.017**	(0.007)	-0.060**	(0.021)
Fish	+0.070**	(0.006)	+0.073**	(0.004)	+0.042**	(0.007)
Milk & yoghurt	-0.109**	(0.052)	-1.038**	(0.079)	+0.407**	(0.079)
Butter, cheese & other dairy	-0.008**	(0.005)	-0.086**	(0.005)	+0.054**	(0.007)
Eggs	-0.007**	(0.004)	-0.087**	(0.007)	+0.073**	(0.004)
Oils & fats	-0.008**	(0.003)	-0.058**	(0.004)	+0.066**	(0.005)
Composite dishes	-0.033**	(0.012)	+0.118**	(0.025)	-0.145**	(0.014)
Alcoholic drinks	+0.372**	(0.017)	+0.600**	(0.021)	+0.092**	(0.015)
Non-alcoholic drinks	-0.062**	(0.025)	-0.031	(0.031)	-0.271**	(0.033)
Confectionery	-0.428**	(0.018)	-0.474**	(0.012)	-0.325**	(0.022)
Crisps & snacks	-0.044**	(0.007)	-0.049**	(0.006)	-0.021**	(0.008)
Miscellaneous food	-0.056**	(0.005)	-0.077**	(0.009)	-0.010**	(0.003)
<i>TOTAL</i>	<i>+0.060</i>	<i>(0.123)</i>	<i>-1.516**</i>	<i>(0.086)</i>	<i>+1.044**</i>	<i>0.155</i>

Notes: ** p<0.01; * p<0.05. Clustered Standard Errors in brackets.

Table 5. Impact of the 5-a-day campaign by type of fruit and vegetables: expenditure shares, purchased quantities and GHGEs (2003-2014)

	GHGE	% Expenditure		Impact on purchases	Impact on GHGEs
	CO2e/Kg.	Without 5-a-day	With 5-a-day	Kg./person/month (s.e.)	Kg. CO2e/person/month
Fresh citrus fruits	0.9	15.3	14.5	0.122** (0.006)	0.110
Apples and pears	0.66	25.8	22.0	0.123** (0.011)	0.081
Stone fruits & grapes	1.8	14.6	17.8	0.185** (0.003)	0.333
Berries	3.42	8.5	12.5	0.125** (0.004)	0.427
Bananas	0.6	21.9	19.6	0.164** (0.020)	0.098
Melons	1.21	2.9	2.8	0.035** (0.001)	0.042
Tinned fruit	1.58	7.1	5.3	-0.007 (0.005)	-0.012
Dried fruit	4.26	3.3	4.7	0.034** (0.002)	0.146
Frozen fruit	2.77	0.6	0.9	0.017** (0.001)	0.046
<i>Fruit Total</i>		<i>100.0</i>	<i>100.0</i>	<i>0.797** (0.036)</i>	<i>1.272</i>
Salad	3.66	4.9	4.6	-0.015** (0.004)	-0.054
Prepared vegetables	2.73	14.0	13.0	-0.001 (0.006)	-0.004
Tomatoes	4.2	14.3	11.9	-0.074** (0.005)	-0.310
Other vegetables	2.13	34.9	36.1	0.127** (0.013)	0.270
Mushrooms	4.4	5.5	6.0	0.026** (0.004)	0.116
Tinned vegetables	2.34	6.7	7.6	0.169** (0.007)	0.396
Frozen vegetables	3.06	7.6	6.4	-0.032** (0.008)	-0.097
Dried vegetables	4.26	5.4	6.6	0.035** (0.002)	0.147
Other roots	0.6	6.7	7.8	0.168** (0.011)	0.101
<i>Vegetables Total</i>		<i>100.0</i>	<i>100.0</i>	<i>0.403** (0.032)</i>	<i>0.565</i>

Notes: ** p<0.01; * p<0.05. Clustered Standard Errors in brackets

Table 6. UK imports of Fruit and Vegetables

	Imports (,000 tons)			% of domestic disappearances		
	2001-2002	2003-2008	2009-2014	2001-2002	2003-2008	2009-2014
Fresh citrus fruits	703	774	700	104.3	105.1	106.7
Apples and pears	570	644	854	72.9	76.2	61.8
Stone fruits & grapes	589	590	664	98.7	101.0	101.2
Berries	39	64	80	39.3	40.0	38.8
Bananas	796	926	1071	100.4	102.6	102.8
Melons	170	209	210	104.3	103.1	101.1
Fruit Total	2867	3207	3579	92.2	93.4	86.2
Salad	158	182	164	39.1	41.7	37.4
Tomatoes	312	416	415	101.6	101.1	101.2
Other vegetables	684	759	905	47.5	50.5	55.7
Mushrooms	74	110	104	100.2	100.2	100.4
Dried vegetables	197	235	243	62.9	62.3	59.8
Other roots	90	50	46	8.2	5.2	4.7
Vegetables Total	1733	2102	2280	45.8	51.1	52.5

Source: Our processing of data from DEFRA Horticultural Statistics 2016

Note: Figures are yearly averages in each period. Domestic disappearances are computed as production + imports – exports. They reflect internal uses (food, feed) and waste.

Table 7: 5-a-day impact on GHG emissions (Kg CO₂e/person/month)

Food group	Post-policy sample		
	2003-2014	2003-2008	2009-2014
	$\bar{\eta}_{it}$	$\bar{\eta}_{it}$	$\bar{\eta}_{it}$
Fruit	+1.27	+1.10	+1.18
Vegetables	+0.57	+0.12	+0.56
Potatoes	-0.11	-0.21	+0.05
Cereals	-0.40	-1.38	+0.55
Beef & Lamb	-1.43	+0.78	-3.23
Chicken	-0.04	+0.19	-0.07
Pork	-1.31	-0.36	-2.01
Other meats	-0.67	+0.22	-0.76
Fish	+0.20	+0.21	+0.12
Milk & yoghurt	-0.36	-3.39	+1.33
Butter, cheese & other dairy	-0.09	-1.00	+0.62
Eggs	-0.03	-0.43	+0.36
Oils & fats	-0.02	-0.15	+0.17
Composite dishes	-0.18	+0.65	-0.79
Alcoholic drinks	+0.67	+1.08	+0.17
Non-alcoholic drinks	-0.06	-0.03	-0.24
Confectionery	-1.60	-1.78	-1.22
Crisps & snacks	-0.01	-0.01	-0.01
Miscellaneous food	-0.06	-0.08	-0.01
<i>TOTAL</i>	<i>-3.66</i>	<i>-4.27</i>	<i>-3.23</i>

Note: conversions are based on composite emission factors based on estimates from Hoolohan et al. (2013)

Appendix

Table A1: Sample size by year and quarter

Year	1st Quarter	2nd Quarter	3rd Quarter	4th Quarter	Total
2001		1,803	1,882	1,913	5,598
2002	1,864	1,686	1,767	1,717	7,034
2003	1,749	1,787	1,720	1,742	6,998
2004	1,780	1,593	1,767	1,702	6,842
2005	1,821	1,642	1,629	1,682	6,774
2006	1,713	1,684	1,653	1,573	6,623
2007	1,465	1,461	1,606	1,585	6,117
2008	1,440	1,423	1,507	1,446	5,816
2009	1,465	1,446	1,483	1,424	5,818
2010	1,312	1,305	1,359	1,272	5,248
2011	1,393	1,442	1,448	1,390	5,673
2012	1,463	1,421	1,376	1,310	5,570
2013	1,281	1,283	1,295	1,273	5,132
2014	1,303	1,315	1,224	1,271	5,113
Total	20,049	21,291	21,716	21,300	84,356

Online Appendix

Table A. Impact of the 5-a-day campaign on the allocation of fruit and vegetable expenditure, purchased quantities and GHGEs (2003-2008)

	GHGE	% Expenditure		Impact on purchases		Impact on GHGEs
	CO2e/Kg.	Without 5-a-day	With 5-a-day	Kg./person/week (s.e.)		Kg. CO2e/person/week
Fresh citrus fruits	0.9	15.3	14.6	0.108	(0.006)	0.097
Apples and pears	0.66	25.8	23.1	0.136	(0.013)	0.090
Stone fruits & grapes	1.8	14.6	17.3	0.164	(0.004)	0.296
Berries	3.42	8.5	11.0	0.102	(0.004)	0.349
Bananas	0.6	21.9	20.6	0.175	(0.012)	0.105
Melons	1.21	2.9	2.9	0.039	(0.002)	0.047
Tinned fruit	1.58	7.1	5.5	-0.006	(0.006)	-0.010
Dried fruit	4.26	3.3	4.3	0.023	(0.002)	0.097
Frozen fruit	2.77	0.6	0.8	0.011	(0.001)	0.032
<i>Fruit Total</i>		<i>100.0</i>	<i>100.0</i>	<i>0.752</i>		<i>1.103</i>
Salad	3.66	4.9	5.0	-0.011	(0.005)	-0.040
Prepared vegetables	2.73	14.0	12.8	-0.006	(0.004)	-0.017
Tomatoes	4.2	14.3	12.1	-0.070	(0.007)	-0.293
Other vegetables	2.13	34.9	36.2	0.045	(0.009)	0.096
Mushrooms	4.4	5.5	6.1	0.019	(0.004)	0.082
Tinned vegetables	2.34	6.7	7.7	0.121	(0.007)	0.284
Frozen vegetables	3.06	7.6	6.3	-0.051	(0.009)	-0.157
Dried vegetables	4.26	5.4	6.2	0.024	(0.002)	0.101
Other roots	0.6	6.7	7.6	0.106	(0.006)	0.063
<i>Vegetables Total</i>		<i>100.0</i>	<i>100.0</i>	<i>0.176</i>		<i>0.119</i>

Table B. Impact of the 5-a-day campaign on the allocation of fruit and vegetable expenditure, purchased quantities and GHGEs (2009-2014)

	GHGE	% Expenditure		Impact on purchases		Impact on GHGEs
	CO2e/Kg.	Without 5-a-day	With 5-a-day	Kg./person/week (s.e.)		Kg. CO2e/person/week
Fresh citrus fruits	0.9	15.3	14.3	0.102	(0.011)	0.092
Apples and pears	0.66	25.8	20.9	0.057	(0.013)	0.037
Stone fruits & grapes	1.8	14.6	18.4	0.179	(0.006)	0.321
Berries	3.42	8.5	13.8	0.130	(0.005)	0.445
Bananas	0.6	21.9	18.9	0.091	(0.025)	0.055
Melons	1.21	2.9	2.5	0.019	(0.003)	0.022
Tinned fruit	1.58	7.1	5.0	-0.018	(0.004)	-0.028
Dried fruit	4.26	3.3	5.2	0.041	(0.001)	0.174
Frozen fruit	2.77	0.6	1.1	0.020	(0.001)	0.057
<i>Fruit Total</i>		<i>100.0</i>	<i>100.0</i>	<i>0.621</i>		<i>1.175</i>
Salad	3.66	4.9	4.0	-0.029	(0.005)	-0.107
Prepared vegetables	2.73	14.0	13.4	-0.001	(0.008)	-0.003
Tomatoes	4.2	14.3	11.4	-0.102	(0.006)	-0.428
Other vegetables	2.13	34.9	35.8	0.115	(0.024)	0.245
Mushrooms	4.4	5.5	6.0	0.027	(0.005)	0.121
Tinned vegetables	2.34	6.7	7.6	0.206	(0.011)	0.483
Frozen vegetables	3.06	7.6	6.7	-0.014	(0.008)	-0.042
Dried vegetables	4.26	5.4	6.9	0.040	(0.002)	0.169
Other roots	0.6	6.7	8.1	0.208	(0.018)	0.125
<i>Vegetables Total</i>		<i>100.0</i>	<i>100.0</i>	<i>0.451</i>		<i>0.563</i>

Table C: 5-a-day impact on purchased quantities without the application of equivalence scales (Kg/hh/month)

Food	2003-2014		2003-2008		2009-2014	
	$\bar{\delta}_{it}$		$\bar{\delta}_{it}$		$\bar{\delta}_{it}$	
Fruit	+1.326**	(0.072)	+1.290**	(0.038)	+0.979**	(0.097)
Vegetables	+0.565**	(0.065)	+0.231**	(0.023)	+0.580**	(0.089)
Potatoes	-0.538**	(0.034)	-1.122**	(0.022)	+0.374**	(0.061)
Cereals	-0.369**	(0.017)	-1.331**	(0.031)	+0.563**	(0.021)
Beef & Lamb	-0.074**	(0.020)	+0.082**	(0.017)	-0.197**	(0.025)
Chicken	+0.010	(0.013)	+0.104**	(0.009)	+0.005	(0.018)
Pork	-0.213**	(0.012)	-0.063**	(0.007)	-0.318**	(0.014)
Other meats	-0.066**	(0.015)	+0.030**	(0.007)	-0.048*	(0.021)
Fish	+0.122**	(0.006)	+0.136**	(0.004)	+0.064**	(0.007)
Milk & yoghurt	-0.302**	(0.052)	-1.949**	(0.079)	+0.574**	(0.079)
Butter, cheese & other dairy	-0.016**	(0.005)	-0.152**	(0.005)	+0.092**	(0.007)
Eggs	-0.009*	(0.004)	-0.153**	(0.007)	+0.134**	(0.004)
Oils & fats	-0.015**	(0.003)	-0.105**	(0.004)	+0.121**	(0.005)
Composite dishes	-0.070**	(0.012)	+0.210**	(0.025)	-0.276**	(0.014)
Alcoholic drinks	+0.657**	(0.017)	+1.106**	(0.021)	+0.114**	(0.015)
Non-alcoholic drinks	-0.146**	(0.025)	-0.038	(0.031)	-0.585**	(0.033)
Confectionery	-0.782**	(0.018)	-0.881**	(0.012)	-0.585**	(0.022)
Crisps & snacks	-0.081**	(0.007)	-0.096**	(0.006)	-0.035**	(0.008)
Miscellaneous food	-0.102**	(0.005)	-0.143**	(0.009)	-0.017**	(0.003)
<i>TOTAL</i>	<i>-0.102</i>	<i>(0.123)</i>	<i>-2.844**</i>	<i>(0.086)</i>	<i>+1.538*</i>	<i>(0.155)</i>

Table D: 5-a-day impact on GHG emissions without the application of equivalence scales (Kg CO₂e/hh/month)

Food	2003-2014	2003-2008	2009-2014
	$\bar{\eta}_{it}$	$\bar{\eta}_{it}$	$\bar{\eta}_{it}$
Fruit	+1.86	+1.81	+1.38
Vegetables	+1.62	+0.66	+1.66
Potatoes	-0.18	-0.38	+0.13
Cereals	-0.69	-2.51	+1.06
Beef & Lamb	-1.66	+1.85	-4.43
Chicken	+0.04	+0.42	+0.02
Pork	-2.20	-0.65	-3.27
Other meats	-0.84	+0.38	-0.62
Fish	+0.36	+0.40	+0.19
Milk & yoghurt	-0.99	-6.37	+1.88
Butter, cheese & other dairy	-0.18	-1.76	+1.06
Eggs	-0.04	-0.75	+0.65
Oils & fats	-0.04	-0.27	+0.31
Composite dishes	-0.39	+1.15	-1.52
Alcoholic drinks	+1.18	+1.99	+0.21
Non-alcoholic drinks	-0.13	-0.03	-0.53
Confectionery	-2.93	-3.31	-2.20
Crisps & snacks	-0.02	-0.03	-0.01
Miscellaneous food	-0.10	-0.14	-0.02
<i>TOTAL</i>	-5.33	-7.52	-4.03

TABLE E: Seasonal patterns in fruit & vegetable purchases

	% difference of average purchases between spring+summer and autumn+winter		
	2001-2002	2003-2008	2009-2014
Fresh citrus fruits	-31.0	-29.2	-28.6
Apples and pears	-2.3	-2.7	-1.1
Stone fruits & grapes	-2.6	1.0	4.2
Berries	1008.7	623.6	231.6
Bananas	5.3	6.1	4.5
Melons	105.1	56.7	98.7
Tinned fruit	2.8	-1.5	-0.5
Dried fruit	-20.5	-28.7	-20.1
Frozen fruit	-23.9	33.6	-11.6
Salad	1.1	-3.3	-0.6
Prepared vegetables	14.8	56.2	50.2
Tomatoes	5.2	-0.7	-1.8
Other vegetables	-17.6	-20.0	-17.7
Mushrooms	-9.2	-3.9	-9.7
Tinned vegetables	35.8	34.0	41.2
Frozen vegetables	-1.8	-8.9	-4.7
Dried vegetables	-14.9	-12.0	-12.4
Other roots	-38.4	-43.0	-18.0

Notes:

Average seasonal effects estimated through a regression model with quarterly dummies and yearly fixed effects. The indicator in the table represents the distance (in %) between the aggregate quarterly effects for the spring and summer quarters and the aggregate quarterly effects for the autumn and winter quarters. Positive values indicate a higher consumption in spring and summer and vice versa (e.g. purchases of citrus fruit in spring and summer were on average 31% lower than those of autumn and winter over the 2001-2002 sample). Other indicators were tested (e.g. ratios between individual quarters), and they are all consistent with those of the above table.